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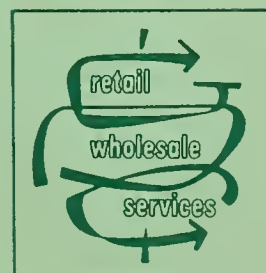
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SELECTED SERVICES Travel Agencies



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BUSINESS DIVISION

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The 1967 Census of Business reports will comprise eight volumes:

Vols. I, II, III, IV—Retail Trade

Vols. V, VI—Wholesale Trade

Vols. VII, VIII—Selected Services

Selected Services reports are issued first as separate preprints and then brought together in the following volumes:

VOL. VII. SELECTED SERVICES, SUBJECT REPORTS

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VOL. VIII. SELECTED SERVICES, AREA STATISTICS

A U.S. summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business, for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of service establishments in an area. This volume consists of the area reports previously issued as series BC67-SA.

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SELECTED SERVICES:

TRAVEL AGENCIES, BC67-SS7

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Arthur Horowitz, in his capacity as the coordinator of the economic censuses, made important contributions to the planning and operational phases of the work.

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1967 CENSUS OF BUSINESS



BC67-SS7

SELECTED SERVICES

Subject Reports

Travel Agencies

Issued January 1971



U.S. DEPARTMENT OF COMMERCE Maurice H. Stans, Secretary

Rocco C. Siciliano, Under Secretary

Harold C. Passer, Assistant Secretary for Economic Affairs

BUREAU OF THE CENSUS George Hay Brown, Director

Travel Agencies

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Introduction

AUTHORITY AND SCOPE—The economic censuses are required by law under Title 13, U.S. Code, sections 131, 191, and 224. The 1967 Census of Business portion of the economic censuses consists of firms engaged in retail trade, wholesale trade, and selected services (hotels and motels; personal, business, and repair services; amusement and recreation services including the motion picture industry; law firms; and architectural and engineering firms) which operated in the United States. In addition, the Census of Business covers public warehouses, dental laboratories, travel agencies, and truck and bus carriers not subject to economic regulation by the Interstate Commerce Commission.

COVERAGE—This report covers firms engaged primarily in furnishing travel information and acting as agents in arranging tours and transportation of passengers on a commission or fee basis. It includes tour operators and ticket offices not operated by transportation companies. The firms included in this report are part of Industry 4721, Arrangement of Transportation, as defined in the Standard Industrial Classification (SIC) Manual, 1967.¹

CENSUS DISCLOSURE RULES—In accordance with Federal law governing census reports, any

¹ Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual, 1967.**

data which would disclose the operations of an individual establishment or business organization are not published. However, the number of establishments or firms in a kind of business is not considered a disclosure, so that this item may appear in instances where other items of information for the same kind of business or geographic area are withheld.

CORRECTIONS TO DATA—Corrections to the data presented in this report, made immediately prior to publication, have not been carried beyond the lowest detail level unless they significantly affect the data. As a result, the detail in some tables may not add to totals.

SPECIAL TABULATIONS—Special tabulations of data collected in the 1967 Census of Business may be obtained on computer tape, on punch cards, or in tabular form. The data provided in such special tabulations will be in summary form and will be subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis and the request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to: Chief, Business Division, Bureau of the Census, Washington, D. C. 20233.

STANDARD METROPOLITAN STATISTICAL AREAS

AREAS DEFINED BY U.S. BUREAU OF THE BUDGET TO JANUARY 15, 1968

0 100 200 300 400 500 MILES

ALBERS EQUAL AREA PROJECTION

ALASKA HAWAII

0 50 100 MILES

ALASKA HAWAII

Bureau of the Census

TABLE 1A. United States, States, and Selected Standard Metropolitan Statistical Areas: 1967

| Area and legal form of organization ¹ | All agencies | | Agencies with payroll | | | |
|--|--------------|--|-----------------------|--|-----------------------------------|---|
| | Number | Commission and other receipts (\$1,000) | Number | Commission and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Paid employees for week including, March 12 (number) |
| UNITED STATES, TOTAL | 5 771 | 329 438 | 4 676 | 315 154 | 141 257 | 25 548 |
| INDIVIDUAL PROPRIETORSHIPS | 2 371 | 65 704 | 1 360 | 53 118 | 19 507 | 4 575 |
| PARTNERSHIPS | 553 | 22 820 | 469 | 21 122 | 6 646 | 1 372 |
| CORPORATIONS AND OTHER LEGAL FORMS | 2 847 | 240 914 | 2 847 | 240 914 | 115 104 | 19 601 |
| ALABAMA | 39 | 1 353 | 25 | 1 230 | 577 | 129 |
| ALASKA | 13 | 447 | 10 | 440 | 207 | 24 |
| ARIZONA | 59 | 1 681 | 45 | 1 567 | 610 | 150 |
| ARKANSAS | 26 | 546 | 23 | 525 | 187 | 52 |
| CALIFORNIA | 946 | 47 450 | 763 | 44 881 | 18 568 | 3 275 |
| INDIVIDUAL PROPRIETORSHIPS | 433 | 13 460 | 270 | 11 365 | 3 897 | 771 |
| PARTNERSHIPS | 164 | 6 303 | 144 | 5 829 | 1 794 | 353 |
| CORPORATIONS AND OTHER LEGAL FORMS | 349 | 27 687 | 349 | 27 687 | 12 877 | 2 151 |
| COLORADO | 64 | 3 082 | 56 | 3 051 | 1 128 | 237 |
| CONNECTICUT | 151 | 5 557 | 120 | 5 150 | 2 411 | 439 |
| INDIVIDUAL PROPRIETORSHIPS | 55 | 1 201 | 27 | 829 | 289 | 72 |
| PARTNERSHIPS | 14 | 438 | 11 | 403 | 95 | 20 |
| CORPORATIONS AND OTHER LEGAL FORMS | 82 | 3 918 | 82 | 3 918 | 2 027 | 347 |
| DELAWARE | 6 | 398 | 5 | (D) | (D) | (D) |
| DISTRICT OF COLUMBIA | 53 | 4 534 | 41 | 4 382 | 2 212 | 531 |
| FLORIDA | 287 | 10 865 | 239 | 10 364 | 4 394 | 911 |
| INDIVIDUAL PROPRIETORSHIPS | 111 | 2 592 | 64 | (D) | (D) | (D) |
| PARTNERSHIPS | 14 | 626 | 13 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 162 | 7 647 | 162 | 7 647 | 3 439 | 663 |
| GEORGIA | 65 | 1 671 | 47 | 1 445 | 597 | 138 |
| HAWAII | 113 | 8 070 | 82 | 7 755 | 3 511 | 867 |
| INDIVIDUAL PROPRIETORSHIPS | 52 | (D) | 22 | (D) | (D) | (D) |
| PARTNERSHIPS | 2 | (D) | 1 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 59 | 6 864 | 59 | 6 864 | 3 205 | 739 |
| IDAHO | 11 | 306 | 11 | 306 | 93 | 32 |
| ILLINOIS | 354 | 21 449 | 298 | 20 581 | 9 099 | 1 549 |
| INDIVIDUAL PROPRIETORSHIPS | 108 | 3 502 | 58 | 2 707 | 1 128 | 223 |
| PARTNERSHIPS | 36 | 1 569 | 30 | 1 496 | 475 | 102 |
| CORPORATIONS AND OTHER LEGAL FORMS | 210 | 16 378 | 210 | 16 378 | 7 496 | 1 224 |
| INDIANA | 59 | 2 558 | 49 | 2 488 | 1 050 | 210 |
| IOWA | 38 | 1 096 | 31 | 1 027 | 442 | 92 |
| KANSAS | 33 | 1 644 | 24 | 1 523 | 663 | 145 |
| KENTUCKY | 33 | 777 | 30 | 761 | 304 | 78 |
| LOUISIANA | 42 | 1 603 | 29 | 1 398 | 551 | 93 |
| MAINE | 17 | 991 | 13 | 880 | 416 | 33 |
| MARYLAND | 62 | 4 692 | 47 | 4 582 | 1 682 | 316 |
| MASSACHUSETTS | 219 | 13 560 | 182 | 13 084 | 6 207 | 1 100 |
| INDIVIDUAL PROPRIETORSHIPS | 69 | 1 368 | 36 | (D) | (D) | (D) |
| PARTNERSHIPS | 15 | (D) | 11 | 353 | 95 | 25 |
| CORPORATIONS AND OTHER LEGAL FORMS | 135 | (D) | 135 | (D) | (D) | (D) |
| MICHIGAN | 146 | 11 184 | 126 | 10 784 | 5 245 | 939 |
| INDIVIDUAL PROPRIETORSHIPS | 55 | 2 197 | 38 | 1 884 | 872 | 163 |
| PARTNERSHIPS | 17 | 889 | 14 | 802 | 243 | 48 |
| CORPORATIONS AND OTHER LEGAL FORMS | 74 | 8 098 | 74 | 8 098 | 4 130 | 728 |
| MINNESOTA | 58 | 2 830 | 55 | 2 778 | 1 376 | 249 |
| MISSISSIPPI | 24 | 693 | 19 | 658 | 248 | 49 |
| MISSOURI | 83 | 5 608 | 68 | 5 455 | 2 287 | 415 |
| MONTANA | 13 | 505 | 12 | (D) | (D) | (D) |
| NEBRASKA | 20 | 1 078 | 14 | 990 | 424 | 77 |
| NEVADA | 12 | 556 | 12 | 556 | 268 | 48 |
| NEW HAMPSHIRE | 22 | 605 | 16 | 560 | 233 | 36 |
| NEW JERSEY | 264 | 12 617 | 219 | 11 909 | 5 606 | 945 |
| INDIVIDUAL PROPRIETORSHIPS | 83 | 1 716 | 44 | 1 138 | 353 | 87 |
| PARTNERSHIPS | 20 | (D) | 14 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 161 | (D) | 161 | (D) | (D) | (D) |
| NEW MEXICO | 17 | 535 | 15 | (D) | (D) | (D) |
| NEW YORK | 1 278 | 106 326 | 1 022 | 103 789 | 49 411 | 8 036 |
| INDIVIDUAL PROPRIETORSHIPS | 387 | 10 399 | 147 | 8 145 | 3 365 | 717 |
| PARTNERSHIPS | 84 | 3 462 | 68 | 3 179 | 1 077 | 189 |
| CORPORATIONS AND OTHER LEGAL FORMS | 807 | 92 465 | 807 | 92 465 | 44 969 | 7 130 |
| NORTH CAROLINA | 51 | 2 517 | 36 | 2 265 | 683 | 182 |
| NORTH DAKOTA | 3 | 178 | 3 | 178 | 45 | 9 |
| OHIO | 149 | 6 789 | 126 | 6 343 | 2 891 | 514 |
| INDIVIDUAL PROPRIETORSHIPS | 58 | 1 900 | 39 | 1 527 | 493 | 116 |
| PARTNERSHIPS | 17 | (D) | 13 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 74 | (D) | 74 | (D) | (D) | (D) |
| OKLAHOMA | 32 | 1 060 | 27 | 1 032 | 393 | 95 |
| OREGON | 51 | 2 502 | 39 | 2 226 | 1 061 | 194 |

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

¹Legal form of organization is shown only for the United States as a whole and for States with 100 or more agencies.²Selected SMSA's are those with largest commissions and other receipts.

TABLE 1A. United States, States, and Selected Standard Metropolitan Statistical Areas: 1967-Con.

| Area and legal form of organization ¹ | All agencies | | Agencies with payroll | | | |
|---|--------------|--|-----------------------|--|-----------------------------------|---|
| | Number | Commission and other receipts (\$1,000) | Number | Commission and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Paid employees for week including, March 12 (number) |
| PENNSYLVANIA | 251 | 12 759 | 197 | 11 627 | 5 132 | 992 |
| INDIVIDUAL PROPRIETORSHIPS | 131 | 4 215 | 79 | (D) | (D) | (D) |
| PARTNERSHIPS | 32 | 1 746 | 30 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 88 | 6 798 | 88 | 6 798 | 3 568 | 627 |
| RHODE ISLAND | 30 | 1 300 | 23 | 1 186 | 505 | 88 |
| SOUTH CAROLINA | 31 | 710 | 21 | 636 | 275 | 73 |
| SOUTH DAKOTA | 8 | 252 | 8 | 252 | 110 | 31 |
| TENNESSEE | 37 | 1 297 | 31 | 1 261 | 573 | 128 |
| TEXAS | 205 | 8 511 | 175 | 7 962 | 3 256 | 701 |
| INDIVIDUAL PROPRIETORSHIPS | 115 | 4 279 | 85 | 3 730 | 1 477 | 330 |
| PARTNERSHIPS | 16 | 535 | 16 | 535 | 170 | 28 |
| CORPORATIONS AND OTHER LEGAL FORMS | 74 | 3 697 | 74 | 3 697 | 1 609 | 343 |
| UTAH | 23 | 1 150 | 18 | 1 091 | 482 | 105 |
| VERMONT | 13 | 553 | 8 | 445 | 142 | 26 |
| VIRGINIA | 53 | 1 468 | 44 | 1 415 | 639 | 138 |
| WASHINGTON | 111 | 7 302 | 94 | 7 043 | 2 707 | 552 |
| INDIVIDUAL PROPRIETORSHIPS | 57 | 1 914 | 43 | (D) | (D) | (D) |
| PARTNERSHIPS | 10 | (D) | 7 | 240 | 96 | 20 |
| CORPORATIONS AND OTHER LEGAL FORMS | 44 | (D) | 44 | (D) | (D) | (D) |
| WEST VIRGINIA | 15 | 437 | 12 | 410 | 147 | 46 |
| WISCONSIN | 75 | 3 626 | 62 | 3 398 | 1 550 | 330 |
| WYOMING | 6 | 160 | 4 | (D) | (D) | (D) |
| SELECTED STANDARD METROPOLITAN STATISTICAL AREAS ² | | | | | | |
| NEW YORK, N.Y. | 1 122 | 99 987 | 904 | 98 023 | 46 854 | 7 580 |
| INDIVIDUAL PROPRIETORSHIPS | 326 | 8 820 | 118 | 7 070 | 2 960 | 635 |
| PARTNERSHIPS | 64 | 2 926 | 54 | 2 712 | 928 | 156 |
| CORPORATIONS AND OTHER LEGAL FORMS | 732 | 88 241 | 732 | 88 241 | 42 966 | 6 789 |
| LOS ANGELES, LONG BEACH, CALIF. | 412 | 22 874 | 337 | 21 829 | 8 939 | 1 476 |
| INDIVIDUAL PROPRIETORSHIPS | 176 | 5 496 | 106 | 4 618 | 1 484 | 279 |
| PARTNERSHIPS | 68 | 2 612 | 63 | 2 445 | 757 | 140 |
| CORPORATIONS AND OTHER LEGAL FORMS | 168 | 14 766 | 168 | 14 766 | 6 698 | 1 057 |
| CHICAGO, ILL. | 299 | 18 983 | 253 | 18 357 | 8 104 | 1 353 |
| INDIVIDUAL PROPRIETORSHIPS | 84 | 2 840 | 44 | 2 287 | 968 | 179 |
| PARTNERSHIPS | 30 | 1 375 | 24 | 1 302 | 429 | 89 |
| CORPORATIONS AND OTHER LEGAL FORMS | 185 | 14 768 | 185 | 14 768 | 6 707 | 1 085 |
| SAN FRANCISCO-OAKLAND, CALIF. | 217 | 10 166 | 170 | 9 641 | 4 056 | 746 |
| INDIVIDUAL PROPRIETORSHIPS | 110 | 3 337 | 66 | 2 853 | 1 023 | 191 |
| PARTNERSHIPS | 20 | (D) | 17 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 87 | (D) | 87 | (D) | (D) | (D) |
| BOSTON, MASS. | 127 | 10 107 | 104 | 9 867 | 4 756 | 790 |
| INDIVIDUAL PROPRIETORSHIPS | 33 | 652 | 12 | (D) | (D) | (D) |
| PARTNERSHIPS | 8 | (D) | 6 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 86 | (D) | 86 | (D) | (D) | (D) |
| HONOLULU, HAWAII | 94 | 7 487 | 69 | 7 198 | 3 288 | 802 |
| INDIVIDUAL PROPRIETORSHIPS | 40 | 1 071 | 16 | (D) | (D) | (D) |
| PARTNERSHIPS | 1 | (D) | - | - | - | - |
| CORPORATIONS AND OTHER LEGAL FORMS | 53 | (D) | 53 | (D) | (D) | (D) |
| PHILADELPHI, PA.-N.J. | 136 | 7 413 | 107 | 6 710 | 3 102 | 557 |
| INDIVIDUAL PROPRIETORSHIPS | 60 | 1 851 | 32 | 1 188 | 364 | 78 |
| PARTNERSHIPS | 16 | (D) | 15 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 60 | (D) | 60 | (D) | (D) | (D) |
| DETROIT, MICH. | 96 | 7 122 | 82 | 6 804 | 3 182 | 556 |
| INDIVIDUAL PROPRIETORSHIPS | 36 | 1 026 | 25 | 795 | 306 | 73 |
| PARTNERSHIPS | 13 | (D) | 10 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 47 | (D) | 47 | (D) | (D) | (D) |
| WASHINGTON, D.C.-MD.-VA. | 82 | 5 631 | 62 | 5 449 | 2 643 | 610 |
| INDIVIDUAL PROPRIETORSHIPS | 31 | (D) | 12 | (D) | (D) | (D) |
| PARTNERSHIPS | 2 | (D) | 1 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 49 | 4 521 | 49 | 4 521 | 2 243 | 431 |
| SEATTLE-EVERETT, WASH. | 65 | 5 284 | 56 | 5 145 | 1 898 | 376 |
| INDIVIDUAL PROPRIETORSHIPS | 32 | 1 152 | 25 | (D) | (D) | (D) |
| PARTNERSHIPS | 6 | 292 | 4 | (D) | (D) | (D) |
| CORPORATIONS AND OTHER LEGAL FORMS | 27 | 3 840 | 27 | 3 840 | 1 402 | 266 |

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

¹ Legal form of organization is shown only for the United States as a whole and for States with 100 or more agencies.² Selected SMSA's are those with largest commissions and other receipts.

TABLE 1B. Receipt Size by Size of Standard Metropolitan Statistical Area: 1967

| Receipt size and size of standard metropolitan statistical areas | All agencies | | Agencies with payroll | | | |
|--|--------------|--|-----------------------|--|-----------------------------------|--|
| | Number | Commission and other receipts (\$1,000) | Number | Commission and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Paid employees for week including March 12 (number) |
| UNITED STATES, TOTAL. | 5 771 | 329 438 | 4 676 | 315 154 | 141 257 | 25 548 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | |
| \$1,000,000 OR MORE. | 23 | 49 214 | 23 | 49 214 | 21 098 | 3 522 |
| \$500,000 TO \$999,999. | 37 | 24 477 | 37 | 24 477 | 10 639 | 1 701 |
| \$250,000 TO \$499,999. | 100 | 35 091 | 100 | 35 091 | 17 008 | 2 844 |
| \$100,000 TO \$249,999. | 460 | 68 602 | 460 | 68 602 | 33 389 | 5 298 |
| \$50,000 TO \$99,999. | 972 | 67 647 | 912 | 63 203 | 27 336 | 5 035 |
| \$25,000 TO \$49,999. | 1 492 | 53 124 | 1 391 | 49 633 | 20 951 | 4 379 |
| \$20,000 TO \$24,999. | 430 | 9 588 | 387 | 8 619 | 3 458 | 816 |
| \$15,000 TO \$19,999. | 491 | 8 657 | 420 | 7 397 | 3 247 | 794 |
| \$10,000 TO \$14,999. | 570 | 7 235 | 458 | 5 885 | 2 586 | 658 |
| \$5,000 TO \$9,999. | 581 | 4 328 | 337 | 2 588 | 1 286 | 381 |
| LESS THAN \$5,000. | 615 | 1 475 | 151 | 445 | 259 | 120 |
| STANDARD METROPOLITAN STATISTICAL AREAS, TOTAL. | 4 879 | 303 467 | 3 962 | 291 790 | 132 177 | 23 385 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | |
| \$1,000,000 OR MORE. | 22 | (0) | 22 | (0) | (0) | (0) |
| \$500,000 TO \$999,999. | 36 | (0) | 36 | (0) | (0) | (0) |
| \$250,000 TO \$499,999. | 99 | (0) | 99 | (0) | (0) | (0) |
| \$100,000 TO \$249,999. | 438 | 65 744 | 438 | 65 744 | 32 279 | 5 103 |
| \$50,000 TO \$99,999. | 877 | 61 186 | 828 | 57 573 | 25 074 | 4 573 |
| \$25,000 TO \$49,999. | 1 262 | 45 059 | 1 182 | 42 323 | 18 026 | 3 664 |
| \$20,000 TO \$24,999. | 337 | 7 541 | 303 | 6 767 | 2 762 | 606 |
| \$15,000 TO \$19,999. | 411 | 7 258 | 353 | 6 222 | 2 787 | 655 |
| \$10,000 TO \$14,999. | 439 | 5 617 | 342 | 4 452 | 2 010 | 482 |
| \$5,000 TO \$9,999. | 452 | 3 343 | 240 | 1 844 | 966 | 259 |
| LESS THAN \$5,000. | 506 | 1 198 | 119 | 344 | 204 | 86 |
| SMSA'S WITH POPULATION OF 1,000,000 OR MORE. | 3 206 | 221 287 | 2 617 | 214 017 | 97 836 | 16 614 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | |
| \$1,000,000 OR MORE. | 19 | 42 437 | 19 | 42 437 | 18 270 | 2 966 |
| \$500,000 TO \$999,999. | 26 | 17 884 | 26 | 17 884 | 7 899 | 1 288 |
| \$250,000 TO \$499,999. | 80 | 28 596 | 80 | 28 596 | 14 173 | 2 369 |
| \$100,000 TO \$249,999. | 317 | 47 463 | 317 | 47 463 | 23 423 | 3 570 |
| \$50,000 TO \$99,999. | 562 | 39 508 | 533 | 37 338 | 16 312 | 2 818 |
| \$25,000 TO \$49,999. | 829 | 29 704 | 778 | 27 916 | 12 219 | 2 322 |
| \$20,000 TO \$24,999. | 211 | 4 685 | 191 | 4 238 | 1 755 | 378 |
| \$15,000 TO \$19,999. | 262 | 4 670 | 226 | 4 025 | 1 827 | 414 |
| \$10,000 TO \$14,999. | 272 | 3 486 | 213 | 2 770 | 1 243 | 274 |
| \$5,000 TO \$9,999. | 280 | 2 066 | 148 | 1 117 | 578 | 163 |
| LESS THAN \$5,000. | 348 | 788 | 86 | 233 | 137 | 52 |
| SMSA'S WITH POPULATION OF 250,000 TO 999,999. | 1 202 | 60 424 | 954 | 57 420 | 25 346 | 5 007 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | |
| \$1,000,000 OR MORE. | 2 | (0) | 2 | (0) | (0) | (0) |
| \$500,000 TO \$999,999. | 7 | (0) | 7 | (0) | (0) | (0) |
| \$250,000 TO \$499,999. | 18 | 5 908 | 18 | 5 908 | 2 614 | 437 |
| \$100,000 TO \$249,999. | 94 | 14 049 | 94 | 14 049 | 6 914 | 1 204 |
| \$50,000 TO \$99,999. | 219 | 14 837 | 208 | 14 092 | 6 082 | 1 178 |
| \$25,000 TO \$49,999. | 291 | 10 390 | 268 | 9 637 | 3 888 | 899 |
| \$20,000 TO \$24,999. | 87 | 1 947 | 78 | 1 751 | 716 | 163 |
| \$15,000 TO \$19,999. | 120 | 2 099 | 101 | 1 761 | 759 | 190 |
| \$10,000 TO \$14,999. | 113 | 1 456 | 88 | 1 157 | 540 | 143 |
| \$5,000 TO \$9,999. | 130 | 934 | 65 | 496 | 248 | 54 |
| LESS THAN \$5,000. | 121 | 329 | 25 | 94 | 57 | 20 |
| SMSA'S WITH POPULATION OF LESS THAN 250,000. | 471 | 21 756 | 391 | 20 353 | 8 995 | 1 764 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | |
| \$1,000,000 OR MORE. | 1 | (0) | 1 | (0) | (0) | (0) |
| \$500,000 TO \$999,999. | 3 | (0) | 3 | (0) | (0) | (0) |
| \$250,000 TO \$499,999. | 1 | (0) | 1 | (0) | (0) | (0) |
| \$100,000 TO \$249,999. | 27 | 4 232 | 27 | 4 232 | 1 942 | 329 |
| \$50,000 TO \$99,999. | 96 | 6 841 | 87 | 6 143 | 2 680 | 577 |
| \$25,000 TO \$49,999. | 142 | 4 965 | 136 | 4 770 | 1 919 | 443 |
| \$20,000 TO \$24,999. | 39 | 909 | 34 | 778 | 291 | 65 |
| \$15,000 TO \$19,999. | 29 | 489 | 26 | 436 | 201 | 51 |
| \$10,000 TO \$14,999. | 54 | 675 | 41 | 525 | 227 | 65 |
| \$5,000 TO \$9,999. | 42 | 343 | 27 | 231 | 140 | 42 |
| LESS THAN \$5,000. | 37 | 81 | 9 | 17 | 10 | 14 |
| REMAINDER OF UNITED STATES. | 892 | 25 971 | 714 | 23 364 | 9 080 | 2 163 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | |
| \$1,000,000 OR MORE. | 1 | (0) | 1 | (0) | (0) | (0) |
| \$500,000 TO \$999,999. | 1 | (0) | 1 | (0) | (0) | (0) |
| \$250,000 TO \$499,999. | 1 | (0) | 1 | (0) | (0) | (0) |
| \$100,000 TO \$249,999. | 22 | 2 858 | 22 | 2 858 | 1 110 | 195 |
| \$50,000 TO \$99,999. | 95 | 6 461 | 84 | 5 630 | 2 262 | 462 |
| \$25,000 TO \$49,999. | 230 | 8 065 | 209 | 7 310 | 2 925 | 715 |
| \$20,000 TO \$24,999. | 93 | 2 047 | 84 | 1 852 | 696 | 210 |
| \$15,000 TO \$19,999. | 80 | 1 399 | 67 | 1 175 | 460 | 139 |
| \$10,000 TO \$14,999. | 131 | 1 618 | 116 | 1 433 | 576 | 176 |
| \$5,000 TO \$9,999. | 129 | 985 | 97 | 744 | 320 | 122 |
| LESS THAN \$5,000. | 109 | 277 | 32 | 101 | 55 | 34 |

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 1C. Employment Size by Size of Standard Metropolitan Statistical Area: 1967

| Employment size and size of standard metropolitan statistical area | All agencies | | Agencies with payroll | | | |
|--|--------------|---|-----------------------|---|-----------------------------------|--|
| | Number | Commissions and other receipts (\$1,000) | Number | Commissions and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Paid employees for week including March 12 (number) |
| UNITED STATES, TOTAL | 5 771 | 329 438 | 4 676 | 315 154 | 141 257 | 25 548 |
| AGENCIES OPERATED ENTIRE YEAR. | 5 518 | 303 037 | 4 490 | 290 092 | 130 118 | 24 876 |
| WITH NO PAID EMPLOYEES | 1 028 | 12 945 | - | - | - | - |
| WITH PAID EMPLOYEES ¹ | 4 490 | 290 092 | 4 490 | 290 092 | 130 118 | 24 876 |
| 0 TO 3 EMPLOYEES | 2 654 | 55 361 | 2 654 | 55 361 | 18 060 | 4 493 |
| 4 TO 7 EMPLOYEES | 1 111 | 61 460 | 1 111 | 61 460 | 28 811 | 5 688 |
| 8 TO 12 EMPLOYEES | 400 | 42 781 | 400 | 42 781 | 21 235 | 3 820 |
| 13 TO 19 EMPLOYEES | 156 | 28 021 | 156 | 28 021 | 13 835 | 2 407 |
| 20 TO 49 EMPLOYEES | 128 | 46 634 | 128 | 46 634 | 22 706 | 3 690 |
| 50 EMPLOYEES OR MORE | 41 | 55 835 | 41 | 55 835 | 25 471 | 4 778 |
| AGENCIES NOT OPERATED ENTIRE YEAR. | 253 | 2 640 | 186 | 25 062 | 11 139 | 672 |
| STANDARD METROPOLITAN STATISTICAL AREA, TOTAL | 4 879 | 303 467 | 3 962 | 291 790 | 132 177 | 23 385 |
| AGENCIES OPERATED ENTIRE YEAR. | 4 677 | 278 133 | 3 815 | 267 631 | 121 342 | 22 781 |
| WITH NO PAID EMPLOYEES | 862 | 10 502 | - | - | - | - |
| WITH PAID EMPLOYEES ¹ | 3 815 | 267 631 | 3 815 | 267 631 | 121 342 | 22 781 |
| 0 TO 3 EMPLOYEES | 2 171 | 45 140 | 2 171 | 45 140 | 14 651 | 3 696 |
| 4 TO 7 EMPLOYEES | 967 | 55 170 | 967 | 55 170 | 25 808 | 4 969 |
| 8 TO 12 EMPLOYEES | 359 | 39 571 | 359 | 39 571 | 19 866 | 3 436 |
| 13 TO 19 EMPLOYEES | 153 | 27 498 | 153 | 27 498 | 13 581 | 2 362 |
| 20 TO 49 EMPLOYEES | 125 | (D) | 125 | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE | 40 | (D) | 40 | (D) | (D) | (D) |
| AGENCIES NOT OPERATED ENTIRE YEAR. | 202 | 25 334 | 147 | 24 159 | 10 835 | 604 |
| SMSA'S WITH POPULATION OF 1,000,000 OR MORE. | 3 206 | 221 287 | 2 617 | 214 017 | 97 836 | 16 614 |
| AGENCIES OPERATED ENTIRE YEAR. | 3 093 | 199 413 | 2 533 | 192 773 | 88 350 | 16 201 |
| WITH NO PAID EMPLOYEES | 560 | 6 640 | - | - | - | - |
| WITH PAID EMPLOYEES ¹ | 2 533 | 192 773 | 2 533 | 192 773 | 88 350 | 16 201 |
| 0 TO 3 EMPLOYEES | 1 432 | 25 634 | 1 432 | 25 634 | 8 033 | 2 404 |
| 4 TO 7 EMPLOYEES | 640 | 37 929 | 640 | 37 929 | 17 922 | 3 273 |
| 8 TO 12 EMPLOYEES | 233 | 27 207 | 233 | 27 207 | 13 687 | 2 231 |
| 13 TO 19 EMPLOYEES | 99 | 19 034 | 99 | 19 034 | 9 225 | 1 518 |
| 20 TO 49 EMPLOYEES | 94 | 35 270 | 94 | 35 270 | 17 523 | 2 675 |
| 50 EMPLOYEES OR MORE | 35 | 47 699 | 35 | 47 699 | 21 960 | 4 100 |
| AGENCIES NOT OPERATED ENTIRE YEAR. | 113 | 21 874 | 84 | 21 244 | 9 486 | 413 |
| SMSA'S WITH POPULATION OF 250,000 TO 999,999 | 1 202 | 60 424 | 954 | 57 420 | 25 346 | 5 007 |
| AGENCIES OPERATED ENTIRE YEAR. | 1 135 | 58 318 | 908 | 55 808 | 24 510 | 4 872 |
| WITH NO PAID EMPLOYEES | 227 | 2 510 | - | - | - | - |
| WITH PAID EMPLOYEES ¹ | 908 | 55 808 | 908 | 55 808 | 24 510 | 4 872 |
| 0 TO 3 EMPLOYEES | 523 | 14 042 | 523 | 14 042 | 4 657 | 905 |
| 4 TO 7 EMPLOYEES | 227 | 12 147 | 227 | 12 147 | 5 658 | 1 188 |
| 8 TO 12 EMPLOYEES | 84 | 8 623 | 84 | 8 623 | 4 336 | 785 |
| 13 TO 19 EMPLOYEES | 44 | 6 797 | 44 | 6 797 | 3 537 | 682 |
| 20 TO 49 EMPLOYEES | 26 | 8 628 | 26 | 8 628 | 3 703 | 773 |
| 50 EMPLOYEES OR MORE | 4 | 5 571 | 4 | 5 571 | 2 619 | 539 |
| AGENCIES NOT OPERATED ENTIRE YEAR. | 67 | 2 106 | 46 | 1 612 | 836 | 135 |
| SMSA'S WITH POPULATION OF LESS THAN 250,000. | 471 | 21 756 | 391 | 20 353 | 8 995 | 1 764 |
| AGENCIES OPERATED ENTIRE YEAR. | 449 | 20 402 | 374 | 19 050 | 8 482 | 1 708 |
| WITH NO PAID EMPLOYEES | 75 | 1 352 | - | - | - | - |
| WITH PAID EMPLOYEES ¹ | 374 | 19 050 | 374 | 19 050 | 8 482 | 1 708 |
| 0 TO 3 EMPLOYEES | 216 | 5 464 | 216 | 5 464 | 1 961 | 387 |
| 4 TO 7 EMPLOYEES | 100 | 5 094 | 100 | 5 094 | 2 228 | 508 |
| 8 TO 12 EMPLOYEES | 42 | 3 741 | 42 | 3 741 | 1 843 | 420 |
| 13 TO 19 EMPLOYEES | 10 | 1 667 | 10 | 1 667 | 819 | 162 |
| 20 TO 49 EMPLOYEES | 5 | (D) | 5 | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE | 1 | (D) | 1 | (D) | (D) | (D) |
| AGENCIES NOT OPERATED ENTIRE YEAR. | 22 | 1 354 | 17 | 1 303 | 513 | 56 |
| REMAINDER OF UNITED STATES | 892 | 25 971 | 714 | 23 364 | 9 080 | 2 163 |
| AGENCIES OPERATED ENTIRE YEAR. | 841 | 24 904 | 675 | 22 461 | 8 776 | 2 095 |
| WITH NO PAID EMPLOYEES | 166 | 2 443 | - | - | - | - |
| WITH PAID EMPLOYEES ¹ | 675 | 22 461 | 675 | 22 461 | 8 776 | 2 095 |
| 0 TO 3 EMPLOYEES | 483 | 10 221 | 483 | 10 221 | 3 409 | 797 |
| 4 TO 7 EMPLOYEES | 144 | 6 290 | 144 | 6 290 | 3 003 | 719 |
| 8 TO 12 EMPLOYEES | 41 | 3 210 | 41 | 3 210 | 1 369 | 384 |
| 13 TO 19 EMPLOYEES | 3 | 523 | 3 | 523 | 254 | 45 |
| 20 TO 49 EMPLOYEES | 3 | (D) | 3 | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE | 1 | (D) | 1 | (D) | (D) | (D) |
| AGENCIES NOT OPERATED ENTIRE YEAR. | 51 | 1 067 | 39 | 903 | 304 | 68 |

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

¹ Includes all firms with payroll at any time during 1967. Employment size classes are based on number of paid employees during the pay period including March 12, 1967.

TABLE 2. Receipt Size by SMSA Size-United States: 1967

(Data are shown only for agencies with payroll)

| Receipt size ¹ and standard metropolitan statistical area | All agencies | | | Agencies reporting commissions, gross sales, and nonpayroll expenses | | | | | | | Paid employees for week including March 12 (number) | Expenses ¹ as percent of commissions and other receipts | |
|--|--------------|--|--------------------------------|--|-----------------------|--------------------------------|-----------------|---------------------------|--------------------------------|--|---|--|--------------------------|
| | Number | Commissions and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Number | Gross sales (\$1,000) | Commissions and other receipts | | | Payroll, entire year (\$1,000) | Nonpayroll expenses ¹ (\$1,000) | | | |
| | | | | | | Total (\$1,000) | Commissions | | | | | | Other receipts (\$1,000) |
| | | | | | | | Total (\$1,000) | As percent of gross sales | | | | | |
| UNITED STATES, TOTAL | 4 676 | 315 154 | 141 257 | 2 432 | 1 870 111 | 166 284 | 162 769 | 8.7 | 3 515 | 78 570 | 62 006 | 84.5 | |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 23 | 49 214 | 21 098 | 7 | 215 539 | 24 603 | 23 234 | 10.8 | 1 369 | 11 440 | 7 744 | 78.0 | |
| \$500,000 TO \$999,999 | 37 | 24 477 | 10 639 | 12 | 64 976 | 7 911 | 7 719 | 11.9 | 192 | 3 915 | 2 764 | 84.4 | |
| \$250,000 TO \$499,999 | 100 | 35 091 | 17 008 | 42 | 142 797 | 14 164 | 13 960 | 9.8 | 204 | 7 262 | 5 287 | 88.6 | |
| \$100,000 TO \$249,999 | 460 | 68 602 | 33 389 | 275 | 447 614 | 41 374 | 40 575 | 9.1 | 799 | 21 328 | 15 130 | 88.1 | |
| \$50,000 TO \$99,999 | 912 | 63 203 | 27 336 | 540 | 462 387 | 37 474 | 37 015 | 8.0 | 459 | 16 928 | 13 761 | 81.9 | |
| \$25,000 TO \$49,999 | 1 391 | 49 633 | 20 951 | 798 | 371 723 | 28 603 | 28 250 | 7.6 | 353 | 12 461 | 11 355 | 83.3 | |
| \$10,000 TO \$24,999.... . | 1 265 | 21 901 | 9 291 | 642 | 153 064 | 11 349 | 11 213 | 7.3 | 136 | 4 822 | 5 332 | 89.5 | |
| LESS THAN \$10,000 | 488 | 3 033 | 1 545 | 116 | 12 011 | 806 | 803 | 6.7 | 3 | 414 | 633 | 129.9 | |
| STANDARD METROPOLITAN STATISTICAL AREAS, TOTAL | 3 962 | 291 790 | 132 177 | 2 114 | 1 727 289 | 155 819 | 152 496 | 8.8 | 3 323 | 74 211 | 58 241 | 85.0 | |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 22 | (O) | (O) | 7 | 215 539 | 24 603 | 23 234 | 10.8 | 1 369 | 11 440 | 7 744 | 78.0 | |
| \$500,000 TO \$999,999 | 36 | (O) | (O) | 12 | 64 976 | 7 911 | 7 719 | 11.9 | 192 | 3 915 | 2 764 | 84.4 | |
| \$250,000 TO \$499,999 | 99 | (O) | (O) | 42 | 142 797 | 14 164 | 13 960 | 9.8 | 204 | 7 262 | 5 287 | 88.6 | |
| \$100,000 TO \$249,999 | 438 | 65 744 | 32 279 | 268 | 437 239 | 40 553 | 39 784 | 9.1 | 769 | 20 997 | 14 788 | 88.2 | |
| \$50,000 TO \$99,999 | 828 | 57 573 | 25 074 | 496 | 422 444 | 34 544 | 34 105 | 8.1 | 439 | 15 602 | 12 753 | 82.1 | |
| \$25,000 TO \$49,999 | 1 182 | 42 323 | 18 026 | 676 | 313 078 | 24 232 | 23 974 | 7.6 | 258 | 10 693 | 9 897 | 85.0 | |
| \$10,000 TO \$24,999 | 998 | 17 441 | 7 559 | 516 | 121 271 | 9 153 | 9 064 | 7.4 | 89 | 3 954 | 4 453 | 91.8 | |
| LESS THAN \$10,000. | 359 | 2 188 | 1 170 | 97 | 9 945 | 659 | 656 | 6.5 | 3 | 348 | 555 | 137.0 | |
| SMSA'S WITH POPULATION OF 1,000,000 OR MORE. | 2 617 | 214 017 | 97 836 | 1 384 | 1 194 258 | 111 537 | 108 978 | 9.1 | 2 559 | 53 726 | 41 805 | 85.6 | |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 19 | 42 437 | 18 270 | 6 | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$500,000 TO \$999,999 | 26 | 17 884 | 7 899 | 6 | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$250,000 TO \$499,999 | 80 | 28 596 | 14 173 | 32 | 104 162 | 10 968 | 10 790 | 10.3 | 178 | 5 829 | 3 928 | 89.0 | |
| \$100,000 TO \$249,999 | 317 | 47 463 | 23 423 | 189 | 296 400 | 28 458 | 28 028 | 9.4 | 430 | 14 837 | 10 582 | 89.3 | |
| \$50,000 TO \$99,999 | 533 | 37 338 | 16 312 | 319 | 263 383 | 22 157 | 21 799 | 8.3 | 358 | 10 034 | 8 299 | 82.7 | |
| \$25,000 TO \$49,999 | 778 | 27 916 | 12 219 | 441 | 205 390 | 16 003 | 15 803 | 7.7 | 200 | 7 181 | 6 733 | 86.9 | |
| \$10,000 TO \$24,999 | 630 | 11 033 | 4 825 | 327 | 75 024 | 5 783 | 5 717 | 7.6 | 66 | 2 500 | 2 902 | 93.4 | |
| LESS THAN \$10,000. | 234 | 1 350 | 715 | 64 | 5 975 | 420 | 419 | 7.0 | 1 | 214 | 378 | 141.0 | |
| SMSA'S WITH POPULATION OF 250,000 TO 999,999 | 954 | 57 420 | 25 346 | 512 | 363 088 | 31 191 | 30 750 | 8.4 | 441 | 14 475 | 11 781 | 84.2 | |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 2 | (O) | (O) | - | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$500,000 TO \$999,999 | 7 | (O) | (O) | 4 | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$250,000 TO \$499,999 | 18 | 5 908 | 2 614 | 9 | 100 568 | 9 055 | 8 853 | 8.8 | 202 | 4 671 | 3 038 | 85.1 | |
| \$100,000 TO \$249,999 | 94 | 14 049 | 6 914 | 60 | 108 942 | 8 789 | 8 712 | 8.0 | 77 | 4 010 | 3 119 | 81.1 | |
| \$50,000 TO \$99,999 | 208 | 14 092 | 6 082 | 127 | 68 847 | 5 385 | 5 345 | 7.7 | 40 | 2 310 | 2 102 | 81.9 | |
| \$25,000 TO \$49,999 | 268 | 9 637 | 3 888 | 153 | 33 720 | 2 496 | 2 474 | 7.3 | 22 | 1 076 | 1 135 | 88.6 | |
| \$10,000 TO \$24,999 | 267 | 4 669 | 2 015 | 138 | 2 337 | 157 | 155 | 6.6 | 2 | 78 | 128 | 131.2 | |
| LESS THAN \$10,000 | 90 | 590 | 305 | 21 | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| SMSA'S WITH POPULATION LESS THAN 250,000 | 391 | 20 353 | 8 995 | 218 | 169 943 | 13 091 | 12 768 | 7.5 | 323 | 6 010 | 4 655 | 81.5 | |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 1 | (O) | (O) | 1 | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$500,000 TO \$999,999 | 3 | (O) | (O) | 2 | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$250,000 TO \$499,999 | 1 | (O) | (O) | 1 | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$100,000 TO \$249,999 | 27 | 4 232 | 1 942 | 19 | 40 271 | 3 040 | 2 903 | 7.2 | 137 | 1 489 | 1 168 | 87.4 | |
| \$50,000 TO \$99,999 | 87 | 6 143 | 2 680 | 50 | 50 119 | 3 598 | 3 594 | 7.2 | 4 | 1 558 | 1 335 | 80.4 | |
| \$25,000 TO \$49,999 | 136 | 4 770 | 1 919 | 82 | 38 841 | 2 844 | 2 826 | 7.3 | 18 | 1 202 | 1 062 | 79.6 | |
| \$10,000 TO \$24,999 | 101 | 1 739 | 719 | 51 | 12 527 | 874 | 873 | 7.0 | 1 | 378 | 416 | 90.8 | |
| LESS THAN \$10,000. | 35 | 248 | 150 | 12 | 1 633 | 82 | 82 | 4.9 | - | 56 | 49 | 128.0 | |
| REMAINDER OF UNITED STATES | 714 | 23 364 | 9 080 | 318 | 142 822 | 10 465 | 10 273 | 7.2 | 192 | 4 359 | 3 765 | 77.6 | |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 1 | (O) | (O) | - | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$500,000 TO \$999,999 | 1 | (O) | (O) | - | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$250,000 TO \$499,999 | 1 | (O) | (O) | - | (O) | (O) | (O) | (O) | (O) | (O) | (O) | (O) | |
| \$100,000 TO \$249,999 | 22 | 2 858 | 1 110 | 7 | 10 375 | 821 | 791 | 7.6 | 30 | 331 | 342 | 82.0 | |
| \$50,000 TO \$99,999 | 84 | 5 630 | 2 262 | 44 | 39 943 | 2 930 | 2 910 | 7.3 | 20 | 1 326 | 1 008 | 79.7 | |
| \$25,000 TO \$49,999 | 209 | 7 310 | 2 925 | 122 | 58 645 | 4 371 | 4 276 | 7.3 | 95 | 1 768 | 1 458 | 73.8 | |
| \$10,000 TO \$24,999 | 267 | 4 460 | 1 732 | 126 | 31 793 | 2 196 | 2 149 | 6.7 | 47 | 868 | 879 | 79.6 | |
| LESS THAN \$10,000. | 129 | 845 | 375 | 19 | 2 066 | 147 | 147 | 7.1 | - | 66 | 78 | 98.0 | |

Standard Notes:

- Represents zero.

¹Excludes interest on loans or other indebtedness.

NA Not available.

X Not applicable.

D Withheld to avoid disclosure.

Y Not applicable.

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

¹Excludes interest on loans or other indebtedness.

TABLE 3. Employment Size by SMSA Size-United States: 1967

(Data are shown only for agencies with payroll)

| Employment size and standard metropolitan statistical area size | All agencies | | | Agencies reporting commissions, gross sales, and nonpayroll expenses | | | | | | | | | |
|---|--------------|--|--------------------------------|--|-----------------------|--------------------------------|--------------------------|-----------------|--------------------------------|--|--|--|------|
| | Number | Commissions and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Number | Gross sales (\$1,000) | Commissions and other receipts | | | Payroll, entire year (\$1,000) | Nonpayroll expenses ² (\$1,000) | Paid employees for week including, March 12 (number) | Expenses ² as percent of commissions and other receipts | |
| | | | | | | Total (\$1,000) | Commissions | | | | | | |
| | | | | | | | Other receipts (\$1,000) | Total (\$1,000) | As percent of gross sales | | | | |
| UNITED STATES, TOTAL. | 4 676 | 315 154 | 141 257 | 2 432 | 1 870 111 | 166 284 | 162 769 | 8.7 | 3 515 | 78 570 | 62 006 | 13 838 | 84.5 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 OR 1 EMPLOYEE | 1 347 | 29 553 | 9 254 | 567 | 159 339 | 13 029 | 12 846 | 8.0 | 183 | 4 204 | 5 899 | 433 | 77.5 |
| 2 EMPLOYEES | 786 | 21 314 | 7 661 | 407 | 148 046 | 11 560 | 11 468 | 7.7 | 92 | 4 260 | 4 612 | 834 | 76.7 |
| 3 EMPLOYEES | 686 | 24 960 | 10 072 | 374 | 182 752 | 14 384 | 14 165 | 7.7 | 219 | 5 832 | 5 497 | 1 137 | 78.8 |
| 4 TO 7 EMPLOYEES. | 1 126 | 62 575 | 29 309 | 681 | 480 139 | 38 163 | 37 656 | 7.8 | 507 | 18 503 | 14 913 | 3 492 | 87.6 |
| 8 TO 12 EMPLOYEES. | 403 | 43 221 | 21 462 | 226 | 268 557 | 23 929 | 23 628 | 8.8 | 301 | 12 470 | 8 565 | 2 161 | 87.9 |
| 13 TO 19 EMPLOYEES. | 156 | 28 021 | 13 835 | 96 | 169 327 | 16 398 | 16 160 | 9.5 | 238 | 8 369 | 6 275 | 1 467 | 89.3 |
| 20 TO 49 EMPLOYEES. | 131 | 47 708 | 23 281 | 67 | 207 589 | 20 263 | 19 581 | 9.5 | 582 | 11 326 | 7 364 | 1 841 | 92.2 |
| 50 EMPLOYEES OR MORE. | 41 | 57 802 | 26 383 | 14 | 254 362 | 28 558 | 27 165 | 10.7 | 1 393 | 13 606 | 8 881 | 2 473 | 78.7 |
| STANDARD METROPOLITAN STATISTICAL AREA, TOTAL | 962 | 291 790 | 132 177 | 2 114 | 1 727 289 | 155 819 | 152 496 | 8.8 | 3 323 | 74 211 | 58 241 | 12 846 | 85.0 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 OR 1 EMPLOYEE | 1 086 | 26 239 | 7 913 | 477 | 134 811 | 11 265 | 11 139 | 8.2 | 126 | 3 664 | 5 187 | 357 | 78.6 |
| 2 EMPLOYEES | 637 | 18 088 | 6 567 | 333 | 122 443 | 9 719 | 9 633 | 7.8 | 86 | 3 609 | 4 020 | 680 | 78.5 |
| 3 EMPLOYEES | 578 | 21 532 | 8 860 | 319 | 157 785 | 12 548 | 12 385 | 7.8 | 163 | 5 186 | 4 810 | 972 | 79.7 |
| 4 TO 7 EMPLOYEES. | 978 | 56 129 | 26 240 | 605 | 433 135 | 34 857 | 34 406 | 7.9 | 451 | 16 786 | 13 718 | 3 117 | 87.5 |
| 8 TO 12 EMPLOYEES. | 362 | 40 011 | 20 093 | 204 | 249 837 | 22 336 | 22 052 | 8.8 | 284 | 11 737 | 8 045 | 1 956 | 88.6 |
| 13 TO 19 EMPLOYEES. | 153 | 27 498 | 13 581 | 95 | 167 327 | 16 273 | 16 035 | 9.6 | 238 | 8 297 | 6 216 | 1 450 | 89.2 |
| 20 TO 49 EMPLOYEES. | 128 | (D) | (D) | 67 | 207 589 | 20 263 | 19 681 | 9.5 | 582 | 11 326 | 7 364 | 1 841 | 92.2 |
| 50 EMPLOYEES OR MORE. | 40 | (D) | (D) | 14 | 254 362 | 28 558 | 27 165 | 10.7 | 1 393 | 13 606 | 8 881 | 2 473 | 78.7 |
| SMSA'S WITH POPULATION OF 1,000,000 OR MORE | 2 617 | 214 017 | 97 836 | 1 384 | 1 194 258 | 111 537 | 108 978 | 9.1 | 2 559 | 53 726 | 41 805 | 8 988 | 85.6 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 OR 1 EMPLOYEE | 726 | 17 382 | 5 483 | 326 | 91 058 | 8 121 | 8 048 | 8.8 | 73 | 2 788 | 3 945 | 241 | 82.9 |
| 2 EMPLOYEES | 405 | 11 668 | 4 380 | 202 | 74 707 | 6 123 | 6 060 | 8.1 | 63 | 2 318 | 2 578 | 412 | 80.0 |
| 3 EMPLOYEES | 379 | 14 561 | 6 093 | 216 | 110 300 | 8 795 | 8 656 | 7.8 | 139 | 3 639 | 3 420 | 657 | 80.3 |
| 4 TO 7 EMPLOYEES. | 643 | 38 382 | 18 134 | 397 | 289 271 | 23 568 | 23 178 | 8.0 | 390 | 11 406 | 9 453 | 2 021 | 88.4 |
| 8 TO 12 EMPLOYEES. | 234 | 27 412 | 13 776 | 122 | 147 598 | 13 829 | 13 649 | 9.2 | 180 | 7 409 | 5 051 | 1 162 | 90.1 |
| 13 TO 19 EMPLOYEES. | 99 | 19 034 | 9 225 | 63 | 107 678 | 11 288 | 11 159 | 10.3 | 129 | 5 725 | 4 278 | 956 | 88.6 |
| 20 TO 49 EMPLOYEES. | 96 | 35 912 | 17 873 | 46 | 133 531 | 13 035 | 12 758 | 9.5 | 277 | 7 654 | 4 655 | 1 202 | 94.4 |
| 50 EMPLOYEES OR MORE. | 35 | 49 666 | 22 872 | 12 | 240 115 | 26 778 | 25 470 | 10.6 | 1 308 | 12 787 | 8 445 | 2 337 | 79.3 |
| SMSA'S WITH POPULATION OF 250,000 TO 999,999. | 954 | 57 420 | 25 346 | 512 | 363 088 | 31 191 | 30 750 | 8.4 | 441 | 14 475 | 11 781 | 2 738 | 84.2 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 OR 1 EMPLOYEE | 263 | 5 198 | 1 513 | 109 | 30 945 | 2 315 | 2 272 | 7.3 | 43 | 661 | 914 | 83 | 68.0 |
| 2 EMPLOYEES | 159 | 4 582 | 1 535 | 86 | 31 549 | 2 414 | 2 391 | 7.6 | 23 | 888 | 961 | 174 | 76.6 |
| 3 EMPLOYEES | 141 | 4 994 | 1 946 | 69 | 30 697 | 2 504 | 2 480 | 8.0 | 24 | 1 015 | 992 | 213 | 80.2 |
| 4 TO 7 EMPLOYEES. | 231 | 12 416 | 5 805 | 147 | 98 236 | 7 950 | 7 902 | 8.0 | 48 | 3 839 | 2 956 | 778 | 85.5 |
| 8 TO 12 EMPLOYEES. | 85 | 8 802 | 4 463 | 59 | 72 531 | 6 360 | 6 256 | 8.6 | 104 | 3 240 | 2 292 | 560 | 87.0 |
| 13 TO 19 EMPLOYEES. | 44 | 6 797 | 3 537 | 24 | 39 396 | 3 456 | 3 456 | 8.8 | 84 | 1 882 | 1 323 | 362 | 90.5 |
| 20 TO 49 EMPLOYEES. | 27 | 9 060 | 5 928 | 17 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE. | 4 | 5 571 | 2 619 | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| SMSA'S WITH POPULATION OF LESS THAN 250,000 | 391 | 20 353 | 8 995 | 218 | 169 943 | 13 091 | 12 768 | 7.5 | 323 | 6 010 | 4 655 | 1 120 | 81.5 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 OR 1 EMPLOYEE | 97 | 2 659 | 917 | 42 | 12 808 | 829 | 819 | 6.4 | 10 | 215 | 328 | 33 | 65.5 |
| 2 EMPLOYEES | 73 | 1 838 | 652 | 45 | 16 187 | 1 182 | 1 182 | 7.3 | - | 403 | 481 | 94 | 74.8 |
| 3 EMPLOYEES | 58 | 1 977 | 821 | 34 | 16 788 | 1 249 | 1 249 | 7.4 | - | 532 | 598 | 102 | 74.5 |
| 4 TO 7 EMPLOYEES. | 104 | 5 331 | 2 301 | 61 | 45 628 | 3 339 | 3 326 | 7.3 | 13 | 1 541 | 1 329 | 318 | 86.0 |
| 8 TO 12 EMPLOYEES. | 43 | 3 797 | 1 854 | 23 | 29 708 | 2 147 | 2 147 | 7.2 | - | 1 088 | 702 | 234 | 83.4 |
| 13 TO 19 EMPLOYEES. | 10 | 1 667 | 819 | 8 | 20 253 | 1 445 | 1 420 | 7.0 | 25 | 690 | 615 | 132 | 90.3 |
| 20 TO 49 EMPLOYEES. | 5 | (D) | (D) | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE. | 1 | (D) | (D) | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

X Not applicable.

NA Not available.

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

N Not shown since data may not be representative.

Employment size classes are based on number of paid employees during the pay period including March 12, 1967.

Excludes interest on loans or other indebtedness.

TABLE 3. Employment Size by SMSA Size-United States: 1967—Continued

(Data are shown only for agencies with payroll)

| Employment size and standard metropolitan statistical area size | All agencies | | | Agencies reporting commissions, gross sales and nonpayroll expenses | | | | | | | | | |
|---|--------------|---|-----------------------------------|---|--------------------------|--------------------------------|---------------------------|--------------------|-----------------------------|-----------------------------------|---|--|--|
| | Number | Commissions and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Number | Gross sales (\$1,000) | Commissions and other receipts | | | | Payroll, entire year (\$1,000) | Nonpayroll expenses ² (\$1,000) | Paid employees for week including March 12 (number) | Expenses ² as percent of commissions and other receipts |
| | | | | | | Total (\$1,000) | Commissions | | Other receipts (\$1,000) | | | | |
| | | | | | | | As percent of gross sales | Total (\$1,000) | | | | | |
| REMAINDER OF UNITED STATES. | 714 | 23 364 | 9 080 | 318 | 142 822 | 10 465 | 10 273 | 7.2 | 192 | 4 359 | 3 765 | 992 | 77.6 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 OR 1 EMPLOYEE | 261 | 4 314 | 1 341 | 90 | 24 528 | 1 764 | 1 707 | 6.9 | 57 | 540 | 712 | 76 | 71.0 |
| 2 EMPLOYEES | 149 | 3 226 | 1 094 | 74 | 25 603 | 1 841 | 1 835 | 7.2 | 6 | 651 | 592 | 154 | 67.5 |
| 3 EMPLOYEES | 108 | 3 428 | 1 212 | 55 | 24 967 | 1 836 | 1 780 | 7.1 | 56 | 646 | 687 | 165 | 72.6 |
| 4 TO 7 EMPLOYEES. | 148 | 6 446 | 3 069 | 76 | 47 004 | 3 306 | 3 250 | 6.9 | 56 | 1 195 | 1 195 | 375 | 88.1 |
| 8 TO 12 EMPLOYEES. | 41 | 3 210 | 1 369 | 22 | 18 720 | 1 593 | 1 576 | 8.4 | 17 | 733 | 520 | 205 | 78.7 |
| 13 TO 19 EMPLOYEES. | 3 | 523 | 254 | 1 | (N) | (N) | (N) | (N) | (N) | (N) | (N) | (N) | (N) |
| 20 TO 49 EMPLOYEES. | 3 | (D) | (D) | - | - | - | - | - | - | - | - | - | - |
| 50 EMPLOYEES OR MORE. | 1 | (D) | (D) | - | - | - | - | - | - | - | - | - | - |

Standard Notes:

- Represents zero.

D Withheld to avoid disclosure.

N Not shown since data may not be representative.

NA Not available.

X Not applicable.

¹Employment size classes are based on number of paid employees during the pay period including March 12, 1967

²Excludes interest on loans or other indebtedness.

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

N Not shown since data may not be representative.

NA Not available.

X Not applicable.

^a Employment size classes are based on number of paid employees during the pay period including March 12, 1967^a Excludes interest on loans or other indebtedness.

TABLE 4. Gross Sales by Type of Travel Services-United States and Selected States and SMSA's: 1967

(Data are shown only for agencies with payroll)

| Travel services, state, and standard metropolitan statistical area | Agencies (number) | Commissions and other receipts (\$1,000) | Gross sales | | Travel services, state, and standard metropolitan statistical area | Agencies (number) | Commissions and other receipts (\$1,000) | Gross sales | |
|---|----------------------|---|--------------------|------------------------------|--|----------------------|---|--------------------|------------------------------|
| | | | Total (\$1,000) | Percent distribu- tion | | | | Total (\$1,000) | Percent distribu- tion |
| UNITED STATES, TOTAL | 4 676 | 315 154 | (NA) | (NA) | SELECTED STATES--CONTINUED | | | | |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 2 534 | 169 882 | 1 909 330 | 100.0 | ILLINOIS, TOTAL. | 298 | 20 581 | (NA) | (NA) |
| STEAMSHIP TRAVEL | (NA) | (NA) | 183 654 | 9.6 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES | 184 | 11 191 | 130 472 | 100.0 |
| POINT-TO-POINT | (NA) | (NA) | 72 192 | 3.8 | STEAMSHIP TRAVEL. | (NA) | (NA) | 8 518 | 6.5 |
| CRUISES. | (NA) | (NA) | 111 462 | 5.8 | POINT-TO-POINT. | (NA) | (NA) | 3 296 | 2.5 |
| AIR TRAVEL | (NA) | (NA) | 1 230 942 | 64.5 | CRUISES | (NA) | (NA) | 5 222 | 4.0 |
| DOMESTIC | (NA) | (NA) | 770 583 | 40.4 | AIR TRAVEL. | (NA) | (NA) | 86 396 | 66.2 |
| INTERNATIONAL. | (NA) | (NA) | 460 359 | 24.1 | DOMESTIC. | (NA) | (NA) | 52 672 | 40.4 |
| RAILROAD TRAVEL. | (NA) | (NA) | 19 109 | 1.0 | INTERNATIONAL. | (NA) | (NA) | 33 724 | 25.8 |
| LODGING FACILITIES | (NA) | (NA) | 85 285 | 4.5 | RAILROAD TRAVEL | (NA) | (NA) | 2 218 | 1.7 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION | (NA) | (NA) | 301 261 | 15.8 | LODGING FACILITIES. | (NA) | (NA) | 7 170 | 5.5 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 89 079 | 4.7 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 21 176 | 16.2 |
| SELECTED STATES | | | | | OTHER TRAVEL SERVICES | (NA) | (NA) | 4 994 | 3.8 |
| CALIFORNIA, TOTAL. | 763 | 44 881 | (NA) | (NA) | MASSACHUSETTS, TOTAL. | 182 | 13 084 | (NA) | (NA) |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 451 | 25 930 | 308 183 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES | 120 | 9 142 | 112 565 | 100.0 |
| STEAMSHIP TRAVEL | (NA) | (NA) | 25 612 | 8.3 | STEAMSHIP TRAVEL. | (NA) | (NA) | 8 112 | 7.2 |
| POINT-TO-POINT | (NA) | (NA) | 9 723 | 3.2 | POINT-TO-POINT. | (NA) | (NA) | 2 227 | 2.0 |
| CRUISES. | (NA) | (NA) | 15 889 | 5.2 | CRUISES | (NA) | (NA) | 5 885 | 5.2 |
| AIR TRAVEL | (NA) | (NA) | 212 988 | 69.1 | AIR TRAVEL. | (NA) | (NA) | 59 671 | 53.0 |
| DOMESTIC | (NA) | (NA) | 135 909 | 44.1 | DOMESTIC. | (NA) | (NA) | 38 882 | 34.5 |
| INTERNATIONAL. | (NA) | (NA) | 77 079 | 25.0 | INTERNATIONAL. | (NA) | (NA) | 20 789 | 18.5 |
| RAILROAD TRAVEL. | (NA) | (NA) | 2 125 | .7 | RAILROAD TRAVEL | (NA) | (NA) | 508 | .5 |
| LODGING FACILITIES | (NA) | (NA) | 9 249 | 3.0 | LODGING FACILITIES. | (NA) | (NA) | 5 127 | 4.6 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION | (NA) | (NA) | 43 332 | 14.1 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 34 579 | 30.7 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 14 877 | 4.8 | OTHER TRAVEL SERVICES | (NA) | (NA) | 4 568 | 4.1 |
| CONNECTICUT, TOTAL. | 120 | 5 150 | (NA) | (NA) | MICHIGAN, TOTAL. | 126 | 10 784 | (NA) | (NA) |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 78 | 3 721 | 43 867 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES | 72 | 7 548 | 84 703 | 100.0 |
| STEAMSHIP TRAVEL | (NA) | (NA) | 4 926 | 11.2 | STEAMSHIP TRAVEL. | (NA) | (NA) | 3 748 | 4.4 |
| POINT-TO-POINT | (NA) | (NA) | 1 625 | 3.7 | POINT-TO-POINT. | (NA) | (NA) | 1 841 | 2.2 |
| CRUISES. | (NA) | (NA) | 3 301 | 7.5 | CRUISES | (NA) | (NA) | 1 907 | 2.3 |
| AIR TRAVEL | (NA) | (NA) | 27 313 | 62.3 | AIR TRAVEL. | (NA) | (NA) | 50 306 | 59.4 |
| DOMESTIC | (NA) | (NA) | 16 403 | 37.4 | DOMESTIC. | (NA) | (NA) | 37 972 | 44.8 |
| INTERNATIONAL. | (NA) | (NA) | 10 910 | 24.9 | INTERNATIONAL. | (NA) | (NA) | 12 334 | 14.6 |
| RAILROAD TRAVEL. | (NA) | (NA) | 326 | .7 | RAILROAD TRAVEL | (NA) | (NA) | 800 | .9 |
| LODGING FACILITIES | (NA) | (NA) | 1 582 | 3.6 | LODGING FACILITIES. | (NA) | (NA) | 1 906 | 2.3 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION | (NA) | (NA) | 8 116 | 18.5 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 10 965 | 12.9 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 1 604 | 3.7 | OTHER TRAVEL SERVICES | (NA) | (NA) | 16 978 | 20.0 |
| FLORIDA, TOTAL. | 239 | 10 364 | (NA) | (NA) | MISSOURI, TOTAL. | 68 | 5 455 | (NA) | (NA) |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 136 | 5 970 | 63 445 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES | 36 | 1 943 | 23 948 | 100.0 |
| STEAMSHIP TRAVEL | (NA) | (NA) | 11 504 | 18.1 | STEAMSHIP TRAVEL. | (NA) | (NA) | 1 323 | 5.5 |
| POINT-TO-POINT | (NA) | (NA) | 3 181 | 5.0 | POINT-TO-POINT. | (NA) | (NA) | 365 | 1.5 |
| CRUISES. | (NA) | (NA) | 8 323 | 13.1 | CRUISES | (NA) | (NA) | 958 | 4.0 |
| AIR TRAVEL | (NA) | (NA) | 37 848 | 59.7 | AIR TRAVEL. | (NA) | (NA) | 18 479 | 77.2 |
| DOMESTIC | (NA) | (NA) | 26 499 | 41.8 | DOMESTIC. | (NA) | (NA) | 13 407 | 56.0 |
| INTERNATIONAL. | (NA) | (NA) | 11 349 | 17.9 | INTERNATIONAL. | (NA) | (NA) | 5 072 | 21.2 |
| RAILROAD TRAVEL. | (NA) | (NA) | 320 | .5 | RAILROAD TRAVEL | (NA) | (NA) | 190 | .8 |
| LODGING FACILITIES | (NA) | (NA) | 1 385 | 2.2 | LODGING FACILITIES. | (NA) | (NA) | 591 | 2.5 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION | (NA) | (NA) | 8 212 | 12.9 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 2 602 | 10.9 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 4 176 | 6.6 | OTHER TRAVEL SERVICES | (NA) | (NA) | 763 | 3.2 |
| HAWAII, TOTAL. | 82 | 7 755 | (NA) | (NA) | NEW JERSEY, TOTAL. | 219 | 11 909 | (NA) | (NA) |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 41 | 2 735 | 21 649 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES | 120 | 5 227 | 66 692 | 100.0 |
| STEAMSHIP TRAVEL | (NA) | (NA) | 531 | 2.5 | STEAMSHIP TRAVEL. | (NA) | (NA) | 9 286 | 13.9 |
| POINT-TO-POINT | (NA) | (NA) | 428 | 2.0 | POINT-TO-POINT. | (NA) | (NA) | 3 655 | 5.5 |
| CRUISES. | (NA) | (NA) | 103 | .5 | CRUISES | (NA) | (NA) | 5 631 | 8.4 |
| AIR TRAVEL | (NA) | (NA) | 14 247 | 65.8 | AIR TRAVEL. | (NA) | (NA) | 41 952 | 62.9 |
| DOMESTIC | (NA) | (NA) | 7 938 | 36.7 | DOMESTIC. | (NA) | (NA) | 25 579 | 38.4 |
| INTERNATIONAL. | (NA) | (NA) | 6 309 | 29.1 | INTERNATIONAL. | (NA) | (NA) | 16 373 | 24.6 |
| RAILROAD TRAVEL. | (NA) | (NA) | 5 | 0.0 | RAILROAD TRAVEL | (NA) | (NA) | 610 | .9 |
| LODGING FACILITIES | (NA) | (NA) | 2 918 | 13.5 | LODGING FACILITIES. | (NA) | (NA) | 4 269 | 6.4 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION | (NA) | (NA) | 2 946 | 13.6 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 7 955 | 11.9 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 1 002 | 4.6 | OTHER TRAVEL SERVICES | (NA) | (NA) | 2 620 | 3.9 |

Standard Notes: Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

**TABLE 4. Gross Sales by Type of Travel Services—United States and Selected States
and SMSA's: 1967—Continued**

(Data are shown only for agencies with payroll)

| Travel services, state, and standard metropolitan statistical area | Agencies (number) | Commissions and other receipts (\$1,000) | Gross sales | | Travel services, state, and standard metropolitan statistical area | Agencies (number) | Commissions and other receipts (\$1,000) | Gross sales | |
|--|--------------------------|---|------------------------|----------------------|--|--------------------------|---|------------------------|----------------------|
| | | | Total (\$1,000) | Percent distribution | | | | Total (\$1,000) | Percent distribution |
| SELECTED STATES--CONTINUED | | | | | SELECTED STANDARD METROPOLITAN STATISTICAL AREAS ¹ | | | | |
| NEW YORK, TOTAL. | 1 022 | 103 789 | (NA) | (NA) | NEW YORK, N.Y., TOTAL. | 904 | 98 023 | (NA) | (NA) |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 520 | 52 380 | 535 806 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 439 | 48 464 | 482 177 | 100.0 |
| STEAMSHIP TRAVEL. | (NA) | (NA) | 74 222 | 13.9 | STEAMSHIP TRAVEL. | (NA) | (NA) | 69 676 | 14.5 |
| POINT-TO-POINT. | (NA) | (NA) | 31 328 | 5.8 | POINT-TO-POINT. | (NA) | (NA) | 29 417 | 6.1 |
| CRUISES. | (NA) | (NA) | 42 894 | 8.0 | CRUISES. | (NA) | (NA) | 40 259 | 8.3 |
| AIR TRAVEL. | (NA) | (NA) | 321 121 | 59.9 | AIR TRAVEL. | (NA) | (NA) | 283 921 | 58.9 |
| DOMESTIC. | (NA) | (NA) | 181 562 | 33.9 | DOMESTIC. | (NA) | (NA) | 159 910 | 33.2 |
| INTERNATIONAL. | (NA) | (NA) | 139 559 | 26.0 | INTERNATIONAL. | (NA) | (NA) | 124 011 | 25.7 |
| RAILROAD TRAVEL. | (NA) | (NA) | 6 338 | 1.2 | RAILROAD TRAVEL. | (NA) | (NA) | 5 921 | 1.2 |
| LODGING FACILITIES. | (NA) | (NA) | 32 779 | 6.1 | LODGING FACILITIES. | (NA) | (NA) | 30 350 | 6.3 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 83 408 | 15.6 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 75 771 | 15.7 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 17 938 | 3.3 | OTHER TRAVEL SERVICES. | (NA) | (NA) | 16 538 | 3.4 |
| OHIO, TOTAL. | 126 | 6 343 | (NA) | (NA) | LOS ANGELES-LONG BEACH, CALIF., TOTAL. | 337 | 21 829 | (NA) | (NA) |
| AGENCIES REPORTING SALES BY TYPE OF TRAVEL SERVICES. | 70 | 3 880 | 43 444 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 208 | 11 931 | 136 215 | 100.0 |
| STEAMSHIP TRAVEL. | (NA) | (NA) | 3 011 | 6.9 | STEAMSHIP TRAVEL. | (NA) | (NA) | 13 183 | 9.7 |
| POINT-TO-POINT. | (NA) | (NA) | 1 232 | 2.8 | POINT-TO-POINT. | (NA) | (NA) | 3 999 | 2.9 |
| CRUISES. | (NA) | (NA) | 1 779 | 4.1 | CRUISES. | (NA) | (NA) | 9 184 | 6.7 |
| AIR TRAVEL. | (NA) | (NA) | 27 927 | 64.3 | AIR TRAVEL. | (NA) | (NA) | 90 414 | 66.4 |
| DOMESTIC. | (NA) | (NA) | 16 342 | 37.6 | DOMESTIC. | (NA) | (NA) | 52 991 | 38.9 |
| INTERNATIONAL. | (NA) | (NA) | 11 585 | 26.7 | INTERNATIONAL. | (NA) | (NA) | 37 423 | 27.5 |
| RAILROAD TRAVEL. | (NA) | (NA) | 575 | 1.3 | RAILROAD TRAVEL. | (NA) | (NA) | 822 | .6 |
| LODGING FACILITIES. | (NA) | (NA) | 1 868 | 4.3 | LODGING FACILITIES. | (NA) | (NA) | 4 675 | 3.4 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 7 523 | 17.3 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 22 095 | 16.2 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 2 540 | 5.8 | OTHER TRAVEL SERVICES. | (NA) | (NA) | 5 026 | 3.7 |
| PENNSYLVANIA, TOTAL. | 197 | 11 627 | (NA) | (NA) | CHICAGO, ILL., TOTAL. | 253 | 18 357 | (NA) | (NA) |
| AGENCIES REPORTING SALES BY TYPE OF TRAVEL SERVICES. | 107 | 6 803 | 71 393 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 153 | 9 711 | 110 359 | 100.0 |
| STEAMSHIP TRAVEL. | (NA) | (NA) | 7 879 | 11.0 | STEAMSHIP TRAVEL. | (NA) | (NA) | 7 738 | 7.0 |
| POINT-TO-POINT. | (NA) | (NA) | 2 780 | 3.9 | POINT-TO-POINT. | (NA) | (NA) | 3 028 | 2.7 |
| CRUISES. | (NA) | (NA) | 5 099 | 7.1 | CRUISES. | (NA) | (NA) | 4 710 | 4.3 |
| AIR TRAVEL. | (NA) | (NA) | 39 021 | 54.7 | AIR TRAVEL. | (NA) | (NA) | 70 360 | 63.8 |
| DOMESTIC. | (NA) | (NA) | 22 782 | 31.9 | DOMESTIC. | (NA) | (NA) | 41 232 | 37.4 |
| INTERNATIONAL. | (NA) | (NA) | 16 239 | 22.7 | INTERNATIONAL. | (NA) | (NA) | 29 128 | 26.4 |
| RAILROAD TRAVEL. | (NA) | (NA) | 1 071 | 1.5 | RAILROAD TRAVEL. | (NA) | (NA) | 1 732 | 1.6 |
| LODGING FACILITIES. | (NA) | (NA) | 4 045 | 5.7 | LODGING FACILITIES. | (NA) | (NA) | 6 888 | 6.2 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 16 905 | 23.7 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 19 465 | 17.6 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 2 472 | 3.5 | OTHER TRAVEL SERVICES. | (NA) | (NA) | 4 176 | 3.8 |
| TEXAS, TOTAL. | 175 | 7 962 | (NA) | (NA) | BOSTON, MASS., TOTAL. | 104 | 9 867 | (NA) | (NA) |
| AGENCIES REPORTING SALES BY TYPE OF TRAVEL SERVICES. | 79 | 3 751 | 46 714 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 67 | 6 940 | 83 171 | 100.0 |
| STEAMSHIP TRAVEL. | (NA) | (NA) | 1 988 | 4.3 | STEAMSHIP TRAVEL. | (NA) | (NA) | 5 492 | 6.6 |
| POINT-TO-POINT. | (NA) | (NA) | 950 | 2.0 | POINT-TO-POINT. | (NA) | (NA) | 1 316 | 1.6 |
| CRUISES. | (NA) | (NA) | 1 038 | 2.2 | CRUISES. | (NA) | (NA) | 4 176 | 5.0 |
| AIR TRAVEL. | (NA) | (NA) | 36 205 | 77.5 | AIR TRAVEL. | (NA) | (NA) | 38 633 | 46.5 |
| DOMESTIC. | (NA) | (NA) | 22 998 | 49.2 | DOMESTIC. | (NA) | (NA) | 24 751 | 29.8 |
| INTERNATIONAL. | (NA) | (NA) | 13 207 | 28.3 | INTERNATIONAL. | (NA) | (NA) | 13 882 | 16.7 |
| RAILROAD TRAVEL. | (NA) | (NA) | 227 | .5 | RAILROAD TRAVEL. | (NA) | (NA) | 321 | .4 |
| LODGING FACILITIES. | (NA) | (NA) | 955 | 2.0 | LODGING FACILITIES. | (NA) | (NA) | 3 230 | 3.9 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 5 286 | 11.3 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 31 598 | 38.0 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 2 053 | 4.4 | OTHER TRAVEL SERVICES. | (NA) | (NA) | 3 897 | 4.7 |
| WASHINGTON, TOTAL. | 94 | 7 043 | (NA) | (NA) | SAN FRANCISCO-OAKLAND, CALIF., TOTAL. | 170 | 9 641 | (NA) | (NA) |
| AGENCIES REPORTING SALES BY TYPE OF TRAVEL SERVICES. | 58 | 4 977 | 42 262 | 100.0 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 98 | 5 949 | 71 017 | 100.0 |
| STEAMSHIP TRAVEL. | (NA) | (NA) | 2 299 | 5.4 | STEAMSHIP TRAVEL. | (NA) | (NA) | 5 683 | 8.0 |
| POINT-TO-POINT. | (NA) | (NA) | 904 | 2.1 | POINT-TO-POINT. | (NA) | (NA) | 2 270 | 3.2 |
| CRUISES. | (NA) | (NA) | 1 395 | 3.3 | CRUISES. | (NA) | (NA) | 3 413 | 4.8 |
| AIR TRAVEL. | (NA) | (NA) | 31 246 | 73.9 | AIR TRAVEL. | (NA) | (NA) | 45 225 | 63.7 |
| DOMESTIC. | (NA) | (NA) | 21 176 | 50.1 | DOMESTIC. | (NA) | (NA) | 25 498 | 35.9 |
| INTERNATIONAL. | (NA) | (NA) | 10 076 | 23.8 | INTERNATIONAL. | (NA) | (NA) | 19 727 | 27.8 |
| RAILROAD TRAVEL. | (NA) | (NA) | 518 | 1.2 | RAILROAD TRAVEL. | (NA) | (NA) | 613 | .9 |
| LODGING FACILITIES. | (NA) | (NA) | 1 316 | 3.1 | LODGING FACILITIES. | (NA) | (NA) | 2 256 | 3.2 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 6 021 | 14.2 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 11 559 | 16.3 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 862 | 2.0 | OTHER TRAVEL SERVICES. | (NA) | (NA) | 5 681 | 8.0 |

Standard Notes: - Represents zero. D Withheld to avoid disclosure.
¹Selected SMSA's are those with largest commissions and other receipts.

NA Not available. X Not applicable.

TABLE 4. Gross Sales by Type of Travel Services—United States and Selected States
and SMSA's: 1967—Continued

(Data are shown only for agencies with payroll)

| Travel services, state, and standard metropolitan statistical area | Agencies (number) | Commissions and other receipts (\$1,000) | Gross sales | | Travel services, state, and standard metropolitan statistical area | Agencies (number) | Commissions and other receipts (\$1,000) | Gross sales | |
|---|----------------------|---|--------------------|------------------------------|--|----------------------|---|--------------------|------------------------------|
| | | | Total (\$1,000) | Percent distribu- tion | | | | Total (\$1,000) | Percent distribu- tion |
| SELECTED SMSA'S ¹ --CONTINUED | | | | | SELECTED SMSA'S ¹ --CONTINUED | | | | |
| HONOLULU, HAWAII, TOTAL. | 69 | 7 198 | (NA) | (NA) | PHILADELPHIA, PA.-N.J.-- CONTINUED | | | | |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 35 | 2 599 | 19 759 | 100.0 | RAILROAD TRAVEL | (NA) | (NA) | 399 | 1.1 |
| STEAMSHIP TRAVEL | (NA) | (NA) | 476 | 2.4 | LODGING FACILITIES. | (NA) | (NA) | 2 971 | 8.5 |
| POINT-TO-POINT | (NA) | (NA) | 386 | 2.0 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 6 717 | 19.2 |
| CRUISES. | (NA) | (NA) | 90 | .5 | OTHER TRAVEL SERVICES | (NA) | (NA) | 633 | 1.8 |
| AIR TRAVEL | (NA) | (NA) | 12 458 | 63.0 | WASHINGTON, D.C.-MD.-VA., TOTAL. | 62 | 5 449 | (NA) | (NA) |
| DOMESTIC | (NA) | (NA) | 6 491 | 32.9 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES | 32 | 3 216 | 41 788 | 100.0 |
| INTERNATIONAL. | (NA) | (NA) | 5 967 | 30.2 | STEAMSHIP TRAVEL. | (NA) | (NA) | 2 341 | 5.6 |
| RAILROAD TRAVEL. | (NA) | (NA) | 5 | 0.0 | POINT-TO-POINT. | (NA) | (NA) | 1 188 | 2.8 |
| LODGING FACILITIES. | (NA) | (NA) | 2 910 | 14.7 | CRUISES | (NA) | (NA) | 1 153 | 2.8 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 2 923 | 14.8 | AIR TRAVEL. | (NA) | (NA) | 26 478 | 63.4 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 987 | 5.0 | DOMESTIC. | (NA) | (NA) | 13 433 | 32.1 |
| DETROIT, MICH., TOTAL. | 82 | 6 804 | (NA) | (NA) | INTERNATIONAL. | (NA) | (NA) | 13 045 | 31.2 |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 46 | 4 611 | 41 942 | 100.0 | RAILROAD TRAVEL | (NA) | (NA) | 87 | .2 |
| STEAMSHIP TRAVEL | (NA) | (NA) | 2 149 | 5.1 | LODGING FACILITIES. | (NA) | (NA) | 1 251 | 3.0 |
| POINT-TO-POINT | (NA) | (NA) | 1 124 | 2.7 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 10 406 | 24.9 |
| CRUISES. | (NA) | (NA) | 1 025 | 2.4 | OTHER TRAVEL SERVICES | (NA) | (NA) | 1 225 | 2.9 |
| AIR TRAVEL | (NA) | (NA) | 17 325 | 41.3 | SEATTLE-EVERETT, WASH., TOTAL . | 56 | 5 145 | (NA) | (NA) |
| DOMESTIC | (NA) | (NA) | 12 779 | 30.5 | AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES | 31 | 3 459 | 23 528 | 100.0 |
| INTERNATIONAL. | (NA) | (NA) | 4 546 | 10.8 | STEAMSHIP TRAVEL. | (NA) | (NA) | 1 664 | 7.1 |
| RAILROAD TRAVEL. | (NA) | (NA) | 222 | .5 | POINT-TO-POINT. | (NA) | (NA) | 576 | 2.4 |
| LODGING FACILITIES. | (NA) | (NA) | 1 024 | 2.4 | CRUISES | (NA) | (NA) | 1 088 | 4.6 |
| PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 4 885 | 11.6 | AIR TRAVEL. | (NA) | (NA) | 16 042 | 68.2 |
| OTHER TRAVEL SERVICES. | (NA) | (NA) | 16 337 | 39.0 | DOMESTIC. | (NA) | (NA) | 9 580 | 40.7 |
| PHILADELPHIA, PA.-N.J., TOTAL. | 107 | 6 710 | (NA) | (NA) | INTERNATIONAL. | (NA) | (NA) | 6 462 | 27.5 |
| AGENCIES REPORTING GROSS SALES BY TYPE OF TRAVEL SERVICES. | 57 | 3 395 | 35 069 | 100.0 | RAILROAD TRAVEL | (NA) | (NA) | 193 | .8 |
| STEAMSHIP TRAVEL | (NA) | (NA) | 4 733 | 13.5 | LODGING FACILITIES. | (NA) | (NA) | 1 033 | 4.4 |
| POINT-TO-POINT | (NA) | (NA) | 1 997 | 5.7 | PACKAGE TOURS AND PACKAGES, LESS TRANSPORTATION. | (NA) | (NA) | 4 186 | 17.8 |
| CRUISES. | (NA) | (NA) | 2 736 | 7.8 | OTHER TRAVEL SERVICES | (NA) | (NA) | 410 | 1.7 |
| AIR TRAVEL | (NA) | (NA) | 19 616 | 55.9 | | | | | |
| DOMESTIC | (NA) | (NA) | 10 763 | 30.7 | | | | | |
| INTERNATIONAL. | (NA) | (NA) | 8 853 | 25.2 | | | | | |

Standard Notes: Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.
¹ Selected SMSA's are those with largest commissions and other receipts.

TABLE 5 Gross Sales by Type of Travel Services, Receipts Size, and SMSA Size-United States: 1967

(Data are shown only for agencies with payroll)

| Receipt size and standard metropolitan statistical area size | All agencies | | Agencies reporting gross sales by travel services | | | | | | | | | | | | |
|--|--------------|--|---|--|------------------|--------------------------|-------------------|-----------------|--------------------|--------------------------|--------|---------------------------|------------------------------|--|---------------------------------|
| | Number | Commissions and other receipts (\$1,000) | Number | Commissions and other receipts (\$1,000) | Steamship travel | | | | Air travel | | | Railroad travel (\$1,000) | Lodging facilities (\$1,000) | Package tours and packages less transportation (\$1,000) | Other travel services (\$1,000) |
| | | | | | Total (\$1,000) | Point to point (\$1,000) | Cruises (\$1,000) | Total (\$1,000) | Domestic (\$1,000) | Inter-national (\$1,000) | | | | | |
| | | | | | | | | | | | | | | | |
| UNITED STATES, TOTAL | 4 676 | 315 154 | 2 534 | 1 909 330 | 183 654 | 72 192 | 111 462 | 1 230 942 | 460 359 | 19 109 | 85 285 | 301 261 | 89 079 | | |
| AGENCIES WITH COMMISSIONS AND RECEIPTS OF-- | | | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 23 | 49 214 | 7 | 215 539 | 25 252 | 8 806 | 16 446 | 115 220 | 30 467 | 1 371 | 5 873 | 44 502 | 23 321 | | |
| \$500,000 TO \$999,999 | 37 | 24 477 | 12 | 64 976 | 8 422 | 4 105 | 4 317 | 26 372 | 10 457 | 899 | 6 123 | 22 141 | 1 019 | | |
| \$250,000 TO \$499,999 | 100 | 35 091 | 44 | 148 787 | 12 771 | 5 943 | 6 828 | 73 290 | 37 743 | 1 544 | 8 641 | 44 993 | 7 548 | | |
| \$100,000 TO \$249,999 | 460 | 68 602 | 280 | 454 619 | 39 475 | 14 187 | 25 288 | 295 502 | 115 697 | 4 603 | 27 724 | 71 267 | 16 048 | | |
| \$50,000 TO \$99,999 | 912 | 63 203 | 549 | 469 892 | 46 790 | 19 100 | 27 690 | 322 359 | 125 945 | 4 705 | 18 987 | 57 712 | 19 339 | | |
| \$25,000 TO \$49,999 | 1 391 | 49 633 | 822 | 382 142 | 34 421 | 13 613 | 20 808 | 272 659 | 97 223 | 3 952 | 12 143 | 43 315 | 15 652 | | |
| \$10,000 TO \$24,999 | 1 265 | 21 901 | 675 | 159 596 | 15 199 | 5 888 | 9 311 | 74 274 | 41 187 | 1 842 | 5 352 | 15 991 | 5 751 | | |
| LESS THAN \$10,000 | 488 | 3 033 | 145 | 13 779 | 1 324 | 550 | 774 | 10 079 | 3 640 | 193 | 442 | 1 340 | 401 | | |
| STANDARD METROPOLITAN STATISTICAL AREAS, TOTAL | 3 962 | 291 790 | 2 191 | 1 760 828 | 174 078 | 68 757 | 105 321 | 1 116 353 | 430 670 | 17 551 | 82 995 | 289 398 | 80 453 | | |
| AGENCIES WITH COMMISSIONS AND RECEIPTS OF-- | | | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 22 | (D) | 7 | 215 539 | 174 078 | 8 806 | 16 446 | 115 220 | 30 467 | 1 371 | 5 873 | 44 502 | 23 321 | | |
| \$500,000 TO \$999,999 | 36 | (D) | 12 | 64 976 | 25 252 | 4 105 | 4 317 | 26 372 | 10 457 | 899 | 6 123 | 22 141 | 1 019 | | |
| \$250,000 TO \$499,999 | 99 | (O) | 44 | 148 787 | 8 422 | 5 943 | 6 828 | 73 290 | 37 743 | 1 544 | 8 641 | 44 993 | 7 548 | | |
| \$100,000 TO \$249,999 | 438 | 65 744 | 273 | 444 244 | 12 771 | 13 917 | 24 981 | 287 316 | 113 237 | 4 383 | 27 382 | 70 443 | 15 822 | | |
| \$50,000 TO \$99,999 | 828 | 57 573 | 505 | 429 949 | 38 898 | 18 255 | 26 386 | 291 803 | 115 186 | 4 268 | 18 527 | 54 359 | 16 351 | | |
| \$25,000 TO \$49,999 | 1 182 | 42 323 | 694 | 320 420 | 44 641 | 12 114 | 17 610 | 226 145 | 86 098 | 3 409 | 11 356 | 38 146 | 11 640 | | |
| \$10,000 TO \$24,999 | 998 | 17 441 | 540 | 125 834 | 29 724 | 5 125 | 8 075 | 88 256 | 34 487 | 1 504 | 4 704 | 13 721 | 4 449 | | |
| LESS THAN \$10,000 | 359 | 2 188 | 116 | 11 079 | 1 170 | 492 | 678 | 7 951 | 2 995 | 175 | 389 | 1 093 | 303 | | |
| SMSA'S WITH POPULATION OF 1,000,000 OR MORE | 2 617 | 214 017 | 1 431 | 1 216 188 | 129 509 | 51 404 | 78 105 | 735 566 | 302 915 | 12 306 | 63 819 | 214 996 | 59 992 | | |
| AGENCIES WITH COMMISSIONS AND RECEIPTS OF-- | | | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 19 | 42 437 | 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | | |
| \$500,000 TO \$999,999 | 26 | 17 884 | 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | | |
| \$250,000 TO \$499,999 | 80 | 28 596 | 34 | 110 152 | 9 688 | 4 331 | 5 357 | 49 782 | 23 291 | 1 307 | 7 446 | 36 625 | 5 304 | | |
| \$100,000 TO \$249,999 | 317 | 47 463 | 193 | 300 464 | 29 971 | 10 480 | 19 491 | 183 370 | 79 880 | 2 828 | 22 128 | 50 748 | 11 419 | | |
| \$50,000 TO \$99,999 | 533 | 37 338 | 324 | 267 565 | 28 842 | 11 565 | 16 977 | 178 349 | 102 446 | 2 426 | 12 896 | 34 641 | 10 709 | | |
| \$25,000 TO \$49,999 | 778 | 27 916 | 453 | 209 826 | 19 513 | 8 697 | 10 816 | 145 834 | 87 846 | 2 360 | 8 539 | 25 872 | 7 708 | | |
| \$10,000 TO \$24,999 | 630 | 11 033 | 340 | 77 675 | 8 612 | 3 699 | 4 913 | 52 624 | 29 955 | 1 169 | 3 504 | 9 187 | 2 579 | | |
| LESS THAN \$10,000 | 234 | 1 350 | 75 | 6 584 | 719 | 397 | 322 | 4 709 | 2 586 | 122 | 239 | 611 | 184 | | |
| SMSA'S WITH POPULATION OF 250,000 TO 999,999 | 954 | 57 420 | 535 | 371 310 | 34 310 | 12 672 | 21 638 | 247 721 | 92 351 | 3 404 | 15 290 | 56 531 | 14 054 | | |
| AGENCIES WITH COMMISSIONS AND RECEIPTS OF-- | | | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 2 | (O) | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | | |
| \$500,000 TO \$999,999 | 7 | 5 908 | 9 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | | |
| \$250,000 TO \$499,999 | 18 | 14 049 | 61 | 103 509 | 7 511 | 2 841 | 4 670 | 45 423 | 25 023 | 1 272 | 4 645 | 16 430 | 3 205 | | |
| \$100,000 TO \$249,999 | 208 | 14 092 | 130 | 111 305 | 11 781 | 4 478 | 7 503 | 76 021 | 27 866 | 785 | 4 178 | 14 669 | 3 871 | | |
| \$50,000 TO \$99,999 | 268 | 9 637 | 156 | 69 873 | 7 491 | 2 402 | 5 089 | 48 959 | 17 724 | 692 | 2 090 | 8 110 | 2 531 | | |
| \$25,000 TO \$49,999 | 267 | 4 669 | 147 | 35 239 | 3 530 | 1 096 | 2 434 | 16 849 | 8 849 | 245 | 996 | 3 428 | 1 342 | | |
| \$10,000 TO \$24,999 | 90 | 590 | 28 | 2 710 | 335 | 45 | 290 | 1 839 | 581 | 26 | 72 | 400 | 38 | | |
| LESS THAN \$10,000 | 391 | 20 353 | 225 | 173 330 | 10 259 | 4 681 | 5 578 | 133 066 | 35 404 | 1 841 | 3 886 | 17 871 | 6 407 | | |
| SMSA'S WITH POPULATION OF LESS THAN 250,000 | | | | | | | | | | | | | | | |
| AGENCIES WITH COMMISSIONS AND RECEIPTS OF-- | | | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 1 | (D) | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | | |
| \$500,000 TO \$999,999 | 3 | (D) | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | | |
| \$250,000 TO \$499,999 | 1 | (O) | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | | |
| \$100,000 TO \$249,999 | 27 | 4 232 | 19 | 40 271 | 1 416 | 596 | 820 | 25 166 | 8 334 | 283 | 609 | 3 265 | 1 198 | | |
| \$50,000 TO \$99,999 | 87 | 6 143 | 51 | 51 081 | 4 318 | 2 212 | 2 106 | 26 016 | 11 417 | 1 057 | 1 453 | 5 049 | 1 771 | | |
| \$25,000 TO \$49,999 | 136 | 4 770 | 85 | 40 721 | 2 720 | 1 015 | 1 705 | 20 966 | 10 386 | 357 | 727 | 4 164 | 1 401 | | |
| \$10,000 TO \$24,999 | 101 | 1 739 | 53 | 12 920 | 1 058 | 330 | 728 | 6 965 | 2 969 | 90 | 204 | 1 106 | 528 | | |
| LESS THAN \$10,000 | 35 | 248 | 13 | 1 785 | 116 | 50 | 66 | 1 403 | 291 | 25 | 78 | 82 | 81 | | |
| REMAINDER OF UNITED STATES | 714 | 23 364 | 343 | 148 502 | 9 576 | 3 435 | 6 141 | 114 589 | 29 689 | 1 558 | 2 290 | 11 863 | 8 626 | | |
| AGENCIES WITH COMMISSIONS AND RECEIPTS OF-- | | | | | | | | | | | | | | | |
| \$1,000,000 OR MORE | 1 | (D) | - | - | - | - | - | - | - | - | - | - | - | | |
| \$500,000 TO \$999,999 | 1 | (D) | - | - | - | - | - | - | - | - | - | - | - | | |
| \$250,000 TO \$499,999 | 1 | (D) | - | - | - | - | - | - | - | - | - | - | - | | |
| \$100,000 TO \$249,999 | 22 | 2 858 | 7 | 10 375 | 577 | 270 | 307 | 5 726 | 2 460 | 220 | 342 | 824 | 226 | | |
| \$50,000 TO \$99,999 | 84 | 5 630 | 44 | 39 943 | 2 149 | 845 | 1 304 | 21 797 | 8 759 | 437 | 460 | 3 353 | 2 988 | | |
| \$25,000 TO \$49,999 | 209 | 7 310 | 128 | 61 722 | 4 697 | 1 499 | 3 198 | 35 389 | 11 125 | 543 | 787 | 5 169 | 4 012 | | |
| \$10,000 TO \$24,999 | 267 | 4 460 | 135 | 32 762 | 1 999 | 763 | 1 236 | 20 505 | 6 700 | 338 | 648 | 2 270 | 1 302 | | |
| LESS THAN \$10,000 | 129 | 845 | 29 | 2 700 | 154 | 58 | 96 | 2 128 | 645 | 20 | 53 | 247 | 98 | | |

Standard Notes: Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 6. Expenses by Employment Size and SMSA Size-United States: 1967

(Data are shown only for agencies with payroll)

| Employment size ¹ and standard metropolitan statistical area size | All agencies | | | Agencies reporting nonpayroll expenses | | | | | | | | | |
|--|--------------|--------------------------------|----------------------|--|--------------------------------|----------------------|----------------------------------|---|-----------------------------------|--------------|--|---|-----------|
| | Number | Commissions and other receipts | Payroll, entire year | Number | Commissions and other receipts | Payroll, entire year | Nonpayroll expenses ² | | | | | | |
| | | | | | | | Total | Insurance plans, unemployment insurance, FICA, pension, etc | Professional advancement of staff | Depreciation | Office supplies, stationery, and postage | Office rent, electricity, heating fuel, and water | Other |
| | | | | | | | | | | | | | |
| | | (\$1,000) | (\$1,000) | | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) |
| UNITED STATES | 4 676 | 315 154 | 141 257 | 3 437 | 234 596 | 107 721 | 89 798 | 6 478 | 2 673 | 3 606 | 10 255 | 15 276 | 51 510 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 AND 1 EMPLOYEE. | 1 347 | 29 553 | 9 254 | 826 | 19 218 | 5 978 | 8 636 | 183 | 289 | 337 | 812 | 1 667 | 5 348 |
| 2 EMPLOYEES | 786 | 21 314 | 7 661 | 589 | 16 809 | 5 883 | 6 917 | 193 | 245 | 241 | 603 | 1 418 | 4 217 |
| 3 EMPLOYEES | 686 | 24 960 | 10 072 | 523 | 19 901 | 8 062 | 8 009 | 334 | 295 | 288 | 831 | 1 494 | 4 767 |
| 4 TO 7 EMPLOYEES. | 1 126 | 62 575 | 29 309 | 917 | 51 198 | 24 320 | 20 109 | 1 398 | 825 | 839 | 2 220 | 3 326 | 11 501 |
| 8 TO 12 EMPLOYEES. | 403 | 43 221 | 21 462 | 331 | 35 224 | 17 939 | 12 723 | 1 114 | 436 | 524 | 1 557 | 1 986 | 7 106 |
| 13 TO 19 EMPLOYEES. | 156 | 28 021 | 13 835 | 129 | 22 843 | 11 352 | 8 963 | 718 | 198 | 293 | 1 074 | 1 222 | 5 458 |
| 20 TO 49 EMPLOYEES. | 131 | 47 708 | 23 281 | 99 | 32 733 | 16 958 | 12 495 | 1 120 | 196 | 424 | 1 770 | 1 655 | 7 330 |
| 50 EMPLOYEES OR MORE. | 41 | 57 802 | 26 383 | 23 | 36 670 | 17 229 | 11 946 | 1 418 | 189 | 660 | 1 388 | 2 508 | 5 783 |
| STANDARD METROPOLITAN STATISTICAL AREA, TOTAL. . . | 3 962 | 291 790 | 132 177 | 2 959 | 218 945 | 101 604 | 84 318 | 6 189 | 2 411 | 3 333 | 9 750 | 14 119 | 48 516 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 AND 1 EMPLOYEE. | 1 086 | 25 239 | 7 913 | 685 | 16 369 | 5 158 | 7 544 | 154 | 227 | 258 | 715 | 1 446 | 4 744 |
| 2 EMPLOYEES | 637 | 18 088 | 6 567 | 477 | 14 198 | 5 013 | 6 077 | 172 | 204 | 207 | 533 | 1 205 | 3 756 |
| 3 EMPLOYEES | 578 | 21 532 | 8 860 | 439 | 17 068 | 7 086 | 6 928 | 308 | 255 | 244 | 752 | 1 309 | 4 060 |
| 4 TO 7 EMPLOYEES. | 978 | 56 129 | 26 240 | 810 | 46 413 | 22 057 | 18 485 | 1 266 | 745 | 773 | 2 054 | 2 948 | 10 699 |
| 8 TO 12 EMPLOYEES. | 362 | 40 011 | 20 093 | 299 | 32 909 | 16 884 | 11 972 | 1 042 | 397 | 486 | 1 475 | 1 832 | 6 740 |
| 13 TO 19 EMPLOYEES. | 153 | 27 498 | 13 581 | 128 | 22 718 | 11 280 | 8 904 | 714 | 198 | 289 | 1 063 | 1 218 | 5 422 |
| 20 TO 49 EMPLOYEES. | 128 | (D) | (D) | 98 | 32 600 | 16 897 | 12 462 | 1 115 | 196 | 416 | 1 770 | 1 653 | 7 312 |
| 50 EMPLOYEES OR MORE. | 40 | (D) | (D) | 23 | 36 670 | 17 229 | 11 946 | 1 418 | 189 | 660 | 1 388 | 2 508 | 5 783 |
| SMSA'S WITH POPULATION OF 1,000,000 OR MORE. | 2 617 | 214 017 | 97 836 | 1 928 | 158 755 | 74 652 | 61 249 | 4 657 | 1 550 | 2 323 | 7 119 | 10 316 | 35 284 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 AND 1 EMPLOYEE. | 726 | 17 382 | 5 483 | 458 | 11 205 | 3 767 | 5 583 | 113 | 151 | 165 | 526 | 1 009 | 3 619 |
| 2 EMPLOYEES | 405 | 11 668 | 4 380 | 293 | 8 953 | 3 253 | 4 009 | 95 | 96 | 128 | 342 | 772 | 2 576 |
| 3 EMPLOYEES | 379 | 14 561 | 6 093 | 290 | 11 762 | 4 908 | 4 837 | 266 | 145 | 166 | 523 | 876 | 2 901 |
| 4 TO 7 EMPLOYEES. | 643 | 38 382 | 18 134 | 521 | 31 208 | 14 998 | 12 645 | 867 | 471 | 524 | 1 449 | 1 960 | 7 374 |
| 8 TO 12 EMPLOYEES. | 234 | 27 412 | 13 776 | 192 | 21 988 | 11 359 | 8 023 | 705 | 270 | 283 | 996 | 1 192 | 4 577 |
| 13 TO 19 EMPLOYEES. | 99 | 19 034 | 9 225 | 82 | 15 483 | 7 601 | 6 024 | 494 | 116 | 168 | 736 | 828 | 3 684 |
| 20 TO 49 EMPLOYEES. | 96 | 35 912 | 17 873 | 71 | 23 266 | 12 356 | 8 618 | 783 | 128 | 270 | 1 285 | 1 211 | 4 941 |
| 50 EMPLOYEES OR MORE. | 35 | 49 666 | 22 872 | 21 | 34 890 | 16 410 | 11 510 | 1 374 | 173 | 619 | 1 264 | 2 468 | 5 612 |
| SMSA'S WITH POPULATION OF 250,000 TO 999,999 | 954 | 57 420 | 25 346 | 725 | 43 100 | 19 320 | 16 757 | 1 101 | 604 | 702 | 1 964 | 2 754 | 9 632 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 AND 1 EMPLOYEE. | 263 | 5 198 | 1 513 | 165 | 3 765 | 992 | 1 428 | 36 | 57 | 60 | 130 | 332 | 813 |
| 2 EMPLOYEES | 159 | 4 582 | 1 535 | 124 | 3 620 | 1 205 | 1 394 | 31 | 73 | 55 | 141 | 306 | 788 |
| 3 EMPLOYEES | 141 | 4 994 | 1 946 | 103 | 3 634 | 1 461 | 1 547 | 54 | 89 | 48 | 165 | 305 | 886 |
| 4 TO 7 EMPLOYEES. | 231 | 12 416 | 5 805 | 200 | 10 701 | 5 066 | 3 917 | 302 | 185 | 163 | 437 | 718 | 2 112 |
| 8 TO 12 EMPLOYEES. | 85 | 8 802 | 4 463 | 73 | 7 688 | 3 936 | 2 815 | 247 | 85 | 162 | 335 | 440 | 1 546 |
| 13 TO 19 EMPLOYEES. | 44 | 6 797 | 3 537 | 37 | 5 662 | 2 931 | 2 263 | 177 | 50 | 86 | 281 | 312 | 1 357 |
| 20 TO 49 EMPLOYEES. | 27 | 9 060 | 3 928 | 22 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE. | 4 | 5 571 | 2 619 | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| SMSA'S WITH POPULATION OF LESS THAN 250,000 | 391 | 20 353 | 8 995 | 306 | 17 090 | 7 632 | 6 312 | 431 | 257 | 308 | 667 | 1 049 | 3 600 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 AND 1 EMPLOYEE. | 97 | 2 659 | 917 | 62 | 1 399 | 399 | 533 | 5 | 19 | 33 | 59 | 105 | 312 |
| 2 EMPLOYEES | 73 | 1 838 | 652 | 60 | 1 625 | 555 | 674 | 46 | 35 | 24 | 50 | 127 | 392 |
| 3 EMPLOYEES | 58 | 1 977 | 821 | 46 | 1 672 | 717 | 544 | 28 | 21 | 30 | 64 | 128 | 273 |
| 4 TO 7 EMPLOYEES. | 104 | 5 331 | 2 301 | 89 | 4 504 | 1 993 | 1 923 | 97 | 89 | 86 | 168 | 270 | 1 213 |
| 8 TO 12 EMPLOYEES. | 43 | 3 797 | 1 854 | 34 | 3 233 | 1 589 | 1 134 | 90 | 42 | 41 | 144 | 200 | 617 |
| 13 TO 19 EMPLOYEES. | 10 | 1 667 | 819 | 9 | 1 573 | 748 | 617 | 43 | 32 | 35 | 48 | 78 | 381 |
| 20 TO 49 EMPLOYEES. | 5 | (D) | (D) | 5 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE. | 1 | (D) | (D) | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| REMAINDER OF UNITED STATES. . | 714 | 23 364 | 9 080 | 478 | 15 651 | 6 117 | 5 480 | 289 | 262 | 273 | 505 | 1 157 | 2 994 |
| AGENCIES WITH-- | | | | | | | | | | | | | |
| 0 AND 1 EMPLOYEE. | 261 | 4 314 | 1 341 | 141 | 2 849 | 820 | 1 092 | 29 | 62 | 79 | 97 | 221 | 604 |
| 2 EMPLOYEES | 149 | 3 226 | 1 094 | 112 | 2 611 | 870 | 840 | 21 | 41 | 34 | 70 | 213 | 461 |
| 3 EMPLOYEES | 108 | 3 428 | 1 212 | 84 | 2 833 | 976 | 1 081 | 26 | 40 | 44 | 79 | 185 | 707 |
| 4 TO 7 EMPLOYEES. | 148 | 6 446 | 3 069 | 107 | 4 785 | 2 263 | 1 624 | 132 | 80 | 66 | 166 | 378 | 802 |
| 8 TO 12 EMPLOYEES. | 41 | 3 210 | 1 369 | 32 | 2 315 | 1 055 | 751 | 72 | 39 | 38 | 82 | 154 | 366 |
| 13 TO 19 EMPLOYEES. | 3 | 523 | 254 | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 20 TO 49 EMPLOYEES. | 3 | (D) | (D) | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 50 EMPLOYEES OR MORE. | 1 | (D) | (D) | - | - | - | - | - | - | - | - | - | - |

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

¹Employment size classes are based on number of paid employees during the pay period including March 12, 1967.²Excludes interest on loans or other indebtedness.

TABLE 7. Conference Appointment by Receipts Size-United States: 1967

| (Data are shown only for agencies with payroll) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--|--|--|--|----------------------------|-----------|----------------|-------------|-----------|-----------|-----------|-----------|--|--|--|--|----------------------------------|--|--|--|----------------------|--|--|--|-------|--|--|--|------------------|--|--|--|------------|--|--|--|-----------------|--|--|--|--------------------|--|--|--|--|--|--|--|-----------------------|--|--|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| All agencies | | | Agencies reporting commissions, gross sales by travel services and nonpayroll expenses | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Conference appointment and receipt size | | | Commissions and other receipts | | | | | Gross sales | | | | | Paid employees for week including March 12 | | | | Nonpayroll expenses ¹ | | | | Payroll, entire year | | | | Total | | | | Steamship travel | | | | Air travel | | | | Railroad travel | | | | Lodging facilities | | | | Package tours and packages less transportation | | | | Other travel services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | Total | | As per cent of gross sales | | Other receipts | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | Number | Commissions and other receipts (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) | (\$1,000) |

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.
¹Excludes interest on loans or other indebtedness.

TABLE 8. Capital Expenditures by Receipt Size and Form of Organization-United States: 1967

(Data are shown only for agencies with payroll)

| Receipts size and form of organization | All agencies | | | Agencies reporting capital expenditures | | | |
|---|--------------|---|-----------------------------------|---|---|-----------------------------------|-----------------------------------|
| | Number | Commissions and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Number | Commissions and other receipts (\$1,000) | Payroll, entire year (\$1,000) | Capital expenditures (\$1,000) |
| UNITED STATES, TOTAL | 4 676 | 315 154 | 141 257 | 3 465 | 235 372 | 108 027 | 6 160 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF -- | | | | | | | |
| \$1,000,000 OR MORE | 23 | 49 214 | 21 098 | 10 | 29 127 | 13 184 | 487 |
| \$500,000 TO \$999,999 | 37 | 24 477 | 10 639 | 22 | 14 390 | 6 463 | 164 |
| \$250,000 TO \$499,999 | 100 | 35 091 | 17 008 | 75 | 25 892 | 12 850 | 763 |
| \$100,000 TO \$249,999 | 460 | 68 602 | 33 389 | 380 | 56 721 | 28 139 | 1 317 |
| \$50,000 TO \$99,999 | 912 | 63 203 | 27 336 | 750 | 51 763 | 22 890 | 1 454 |
| \$25,000 TO \$49,999 | 1 391 | 49 633 | 20 951 | 1 124 | 40 285 | 17 190 | 1 121 |
| \$10,000 TO \$24,999 | 1 265 | 21 901 | 9 291 | 899 | 15 816 | 6 627 | 717 |
| LESS THAN \$10,000 | 488 | 3 033 | 1 545 | 205 | 1 378 | 684 | 137 |
| INDIVIDUAL PROPRIETORSHIPS, TOTAL | 1 360 | 53 118 | 19 507 | 893 | 34 767 | 12 376 | 1 284 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | |
| \$1,000,000 OR MORE | - | - | - | - | - | - | - |
| \$500,000 TO \$999,999 | 3 | 1 843 | 917 | 1 | (N) | (N) | (N) |
| \$250,000 TO \$499,999 | 14 | 5 331 | 2 208 | 5 | 1 879 | 743 | 90 |
| \$100,000 TO \$249,999 | 54 | 7 761 | 3 378 | 34 | 4 966 | 2 288 | 175 |
| \$50,000 TO \$99,999 | 204 | 14 243 | 4 749 | 151 | 10 334 | 3 476 | 338 |
| \$25,000 TO \$49,999 | 416 | 14 634 | 4 677 | 318 | 11 154 | 3 471 | 334 |
| \$10,000 TO \$24,999 | 473 | 8 062 | 2 980 | 309 | 5 388 | 1 851 | 290 |
| LESS THAN \$10,000 | 196 | 1 244 | 598 | 75 | 519 | 229 | 53 |
| PARTNERSHIPS, TOTAL | 469 | 21 122 | 6 646 | 405 | 17 005 | 5 270 | 556 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | |
| \$1,000,000 OR MORE | 1 | (O) | (O) | - | - | - | - |
| \$500,000 TO \$999,999 | 1 | (D) | (D) | - | - | - | - |
| \$250,000 TO \$499,999 | 3 | 1 013 | 422 | 2 | (N) | (N) | (N) |
| \$100,000 TO \$249,999 | 23 | 2 951 | 876 | 22 | 2 801 | 807 | 48 |
| \$50,000 TO \$99,999 | 98 | 6 748 | 2 067 | 91 | 6 216 | 1 917 | 252 |
| \$25,000 TO \$49,999 | 152 | 5 359 | 1 605 | 135 | 4 750 | 1 417 | 108 |
| \$10,000 TO \$24,999 | 151 | 2 742 | 900 | 129 | 2 294 | 734 | 85 |
| LESS THAN \$10,000 | 40 | (D) | (D) | 26 | 183 | 94 | 17 |
| CORPORATIONS AND OTHER LEGAL FORMS, TOTAL | 2 847 | 240 914 | 115 104 | 2 167 | 183 600 | 90 381 | 4 320 |
| AGENCIES WITH COMMISSIONS AND OTHER RECEIPTS OF-- | | | | | | | |
| \$1,000,000 OR MORE | 22 | (O) | (O) | 10 | 29 127 | 13 184 | 487 |
| \$500,000 TO \$999,999 | 33 | (O) | (O) | 21 | 13 863 | 6 145 | 160 |
| \$250,000 TO \$499,999 | 83 | 28 747 | 14 378 | 68 | 23 252 | 11 806 | 627 |
| \$100,000 TO \$249,999 | 383 | 57 890 | 29 135 | 324 | 48 954 | 25 044 | 1 094 |
| \$50,000 TO \$99,999 | 610 | 42 212 | 20 520 | 508 | 35 213 | 17 497 | 864 |
| \$25,000 TO \$49,999 | 823 | 29 640 | 14 669 | 671 | 24 381 | 12 302 | 679 |
| \$10,000 TO \$24,999 | 641 | 11 097 | 5 411 | 461 | 8 134 | 4 042 | 342 |
| LESS THAN \$10,000 | 252 | (D) | (D) | 104 | 676 | 361 | 67 |

Standard Notes: - Represents zero. D Withheld to avoid disclosure. N Not shown since data may not be representative. NA Not available. X Not applicable.

Appendix A

GENERAL EXPLANATION

CENSUS COVERAGE

Method of coverage—In the 1967 economic censuses, travel agencies were divided into two categories—the “mail” universe and the “nonmail” universe. The coverage of each component and the method of obtaining census information for these two groups are described below.

1. The “nonmail universe”—This group consists of firms which were not required to file a regular census return and includes all “non-employer” firms with no paid employment during 1967. Receipts information for these firms was obtained from 1967 Federal income tax records. The census included only those non-employer firms which reported a receipts volume of \$1,000 or more during 1967 or, having been in operation for less than the full year, reported receipts which would have reached a total of \$1,000 or more on an annual basis. Although representing almost 20 percent of all firms, the nonemployer segment in 1967 accounted for only about 5 percent of receipts of all travel agencies.

2. The “mail” universe—Information for firms in this group was obtained basically by means of a mail canvass. The “mail universe” represents more than 80 percent of all travel agencies and accounts for nearly 95 percent of the receipts of all agencies. It is from firms in this group that specialized types of data (in addition to receipts, annual payroll, and employment) were collected. Appendix B presents a facsimile of the report form used in the mail canvass.

Classification—Nonemployer firms were classified on the basis of information supplied on the Federal income tax returns. The classification of firms in the mail universe (section 12 above) was based on the primary source of the firms receipts as reported on the census report.

EXPLANATION OF TERMS

Employment size—Firms are classified by size according to the number of paid employees for the pay period including March 12, 1967. Proprietors and partners are not counted as paid employees in determining employment size, nor is their compensation included in payroll.

Firm—A firm is a travel agency or other business covered in this report. (See “Coverage” in the introduction to this report). It includes, as “nonemployer firms,” individual travel agents without employees.

Gross sales—Total billings to customers, including taxes and commissions. Sales made by other agents, e.g., sales of tours by travel agents for tour operators, are included only by the agencies making the sale to the customer.

Paid employees for the pay period including March 12, 1967—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12, 1967. Included are employees on paid sick leave, paid holidays, and paid vacations. Sole practitioners and partners of unincorporated firms are not included. The definition of paid employees is the same as used by the Internal Revenue Service for purposes of reporting on Form 941.

Payroll entire year—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick leave pay, and the value of payments in kind (such as free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated firms, it does not include compensation of proprietors or of partners. Payroll is reported before deductions for social security, income tax, insurance, dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service for purposes of reporting on Form 941.

Receipts—Includes commissions and other payments received from the sale of cruises, package tours, point-to-point transportation, lodging, car rental, and other travel services. For tour operators it includes the difference between operational costs and selling price of tours. It also includes receipts from nontravel services rendered and from sale of merchandise. Receipts do **not** include amounts paid to

or retained by the hotel, carrier, etc., or commissions paid to other travel agents. Receipts may be on a "cash" or "accrual" basis in conformity with the firms accounting practice. Total receipts exclude income from investments, rental of real estate, sale of fixed assets, etc.

Although the count of firms in this report represents the number in business at the end of the year, the receipts figures include receipts of all firms in business at any time during the year. Data for nonemployer firms are included in the tables if they operated at an annual receipts volume rate of \$1,000 or more; however, receipts for part-year nonemployers have not been projected to a full year's operation.

Receipts size—Firms are classified by receipts size based on volume of receipts in 1967. For the tables in this report, receipts figures were rounded to thousands of dollars before establishing the size classifications.

Standard metropolitan statistical areas—The standard metropolitan statistical areas (SMSA's) for which data are shown are those defined by the Bureau of the Budget.¹ A standard metropolitan statistical area is a county or group of contiguous counties (except in New England) which contains at least one central city of 50,000 inhabitants or more, or "twin cities" with a combined population of at least

¹ Executive Office of the President, Bureau of the Budget, **Standard Metropolitan Statistical Areas, 1967**, as amended January 15, 1968.

50,000. In addition to the county or counties containing such a city or cities, contiguous counties are included in an SMSA if, according to certain criteria, they are essentially metropolitan in character and are socially and economically integrated with the central city. In New England, towns and cities rather than counties are the units used in defining an SMSA.

SMSA population-size categories presented in this report are based on the 1960 Population Census.

Legal form of organization:

Individual proprietor—A firm, or agency, owned by one individual.

Partnership—A firm, or agency, owned by two or more persons, each of whom has a financial interest in the firm.

Corporation—A firm legally incorporated under State laws.

Other legal forms—Estates, receiverships, joint ventures, cooperatives, etc. These are firms whose legal form of ownership is not one of those defined above. In 1967 there were only a very small number of travel agencies not classified as individual proprietors, partnerships, or corporations. Since the presentation of separate data for these firms would, in most tables, result in disclosure in accordance with Census rules (see "Introduction"), data for these firms are combined with "corporations."

Appendix B

TRAVEL AGENCIES REPORTING FORM

PENALTY FOR FAILURE TO REPORT

DUE DATE: APRIL 30, 1968

Form Approved: Budget Bureau No. 41-S67077

| | | | | | | | | | | | |
|---|---|-------------------------------|-------|----------|---------------------------------|----------------------------------|--------------------------------|----------------------------------|---------------------------------|---|---|
| <p>FORM CB-47 (4700)</p> <p style="text-align: center;">U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS</p> <h3 style="text-align: center;">1967 CENSUS OF BUSINESS</h3> <h4 style="text-align: center;">TRAVEL AGENCIES</h4> <hr/> <p style="text-align: center;">GENERAL INSTRUCTIONS</p> <p>Please complete and return this form in the envelope provided.</p> <p>If you operated more than one establishment (location) under the same Employer Identification Number in 1967, entries on this report should be consolidated for all such locations except that in item 1, enter the location of your main establishment and in item 11 provide information separately for each location.</p> <p>If your Employer Identification Number (the number appearing on Employer's Quarterly Federal Tax Return, Treasury Form 941) was changed during 1967, submit a report for the entire period of operation in 1967 on one 1967 Census reporting form, and list all Employer Identification Numbers used during any part of 1967 in item 2.</p> <p>This report should cover the calendar year 1967 or, if records are maintained on a fiscal year basis, the report should cover the fiscal year which includes at least 10 months of 1967.</p> <p>If book figures are not available, enter your best estimates.</p> <p>If unusual circumstances should cause an undue burden in filing by the due date, or if you have any questions, please write to the Jeffersonville Census Operations Office, Jeffersonville, Indiana 47130.</p> | <p>NOTICE—Response to this inquiry is required by law (Title 13 U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.</p> <p>In correspondence pertaining to this report, please refer to this Census File Number CB-47 (4700)</p> <p style="text-align: right;">Employer Identification No. 2</p> | | | | | | | | | | |
| <p>1. NAME AND PHYSICAL LOCATION</p> <p>a. Is the name shown in the label the name by which this firm is known to the public? <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No," enter trade name above the label.)</p> <p>b. Is the address shown the actual physical location of the main office of this firm? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," enter below the number, city, State, and ZIP code of this firm's main office.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Number and street</td> <td>City, village, or other place</td> </tr> <tr> <td>State</td> <td>ZIP Code</td> </tr> </table> <p>c. Does this agency have an appointment to any conference?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No</p> <p>d. If "Yes," mark below the conference(s) with which this agency has an appointment.</p> <table style="width: 100%;"> <tr> <td>1 <input type="checkbox"/> IATA</td> <td>4 <input type="checkbox"/> TPPSC</td> </tr> <tr> <td>2 <input type="checkbox"/> ATC</td> <td>5 <input type="checkbox"/> TAPSC</td> </tr> <tr> <td>3 <input type="checkbox"/> RTPA</td> <td>6 <input type="checkbox"/> Other(s) (Specify) _____</td> </tr> </table> | Number and street | City, village, or other place | State | ZIP Code | 1 <input type="checkbox"/> IATA | 4 <input type="checkbox"/> TPPSC | 2 <input type="checkbox"/> ATC | 5 <input type="checkbox"/> TAPSC | 3 <input type="checkbox"/> RTPA | 6 <input type="checkbox"/> Other(s) (Specify) _____ | <p>2. EMPLOYER IDENTIFICATION NUMBER</p> <p>Is the Employer Identification (EI) Number printed in the address label the SAME as that used for this firm on your latest 1967 Employer's Quarterly Federal Tax Return, Treasury Form 941?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No (If "No," enter the currently assigned EI Number here (9 digits)) _____</p> <p>3. LEGAL FORM OF ORGANIZATION X-1</p> <p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>0 <input type="checkbox"/> Corporation (Do not mark if any form of cooperative association)</p> <p>8 <input type="checkbox"/> Co-op (cooperative association), corporate or noncorporate</p> <p>9 <input type="checkbox"/> Other (Specify) _____</p> <p>4. PERIOD OPERATED IN 1967 X-2</p> <p>a. Was this firm in business at the end of 1967?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No (NOTE: For firms which were inactive during December 1967 due to seasonal or part-time operations, answer "Yes," unless the firm was not owned at the end of the year.)</p> <p>b. How many months during 1967 did you own this firm?..... Months X-3 ↓</p> |
| Number and street | City, village, or other place | | | | | | | | | | |
| State | ZIP Code | | | | | | | | | | |
| 1 <input type="checkbox"/> IATA | 4 <input type="checkbox"/> TPPSC | | | | | | | | | | |
| 2 <input type="checkbox"/> ATC | 5 <input type="checkbox"/> TAPSC | | | | | | | | | | |
| 3 <input type="checkbox"/> RTPA | 6 <input type="checkbox"/> Other(s) (Specify) _____ | | | | | | | | | | |

TRAVEL AGENCIES REPORTING FORM--Continued

| 5. DOLLAR VOLUME OF TRAVEL COMMISSIONS, ETC. AND PAYROLL IN 1967 | | | | |
|--|---|---------|-------|-------|
| <p>Line a(1)—Include commissions and other payment received from the sale of cruises, package-tours, packages (when transportation is not included), point-to-point transportation, lodging, car rental, and other travel services. (Tour operators should include the difference between operational costs and selling price of tours.)</p> <p>Line a(2)—Include receipts from nontravel services (such as insurance, bookkeeping, commissions from real estate transactions, etc.) and sales of merchandise.</p> <p>Do not include in line a(1) or (2)—</p> <ul style="list-style-type: none"> ● Gross receipts from the rental or sale of real estate or income from investments. ● The amount of sale which is paid to or retained by the hotel, carrier, etc., after your commission is paid. ● Commissions paid to other travel agents. <p>Line b—Include all salaries, wages, commissions, bonuses, vacation allowances, and the value of payments in kind, such as goods, lodging, food and clothing. Include reported tips, gratuities, etc., received by your employees from others. Do not include payments to (or withdrawals by) owners or partners of unincorporated businesses.</p> | <p>a. Commissions and receipts during 1967</p> <p>(1) Commissions and other payments received from hotels, carriers, and other travel agents (tour operation) (Exclude commissions paid to other travel agents.)</p> <p>(2) Other receipts including sales of merchandise</p> <p>(3) TOTAL (Sum of lines (1) and (2))</p> <p>b. Total ANNUAL payroll in 1967 before deductions</p> | Dollars | Cents | Key |
| | | | XX | 3-3 |
| | | | XX | 3-4* |
| | | | XX | X-4 |
| | | | XX | X-5XX |

| 6. COMPANY AFFILIATION | | |
|---|---|-------------------|
| <p>a. Mark this box <input type="checkbox"/> if this firm is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).</p> | <p>b. Mark this box <input type="checkbox"/> if this firm owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Number of owned or controlled companies (if known).</p> | |
| Name of company | Mailing address (Number, street, city, State, ZIP code) | EI No. (9 digits) |
| | | _ _ _ _ _ |

| 7. KIND OF BUSINESS | X-8* |
|---|------|
| <p>If this is a travel agency, mark the item below. If the principal activity is other than that of a travel agency, mark "Other" and describe.</p> <p>4721007 <input type="checkbox"/> Travel agency</p> <p><input type="checkbox"/> Other—Specify _____</p> | |

| 8. GROSS SALES IN 1967—Total billings to customers, including taxes and your commissions. Do not include sales made by other agents. | | | |
|---|---------|-------|------|
| Dollar volume of sales of: | Dollars | Cents | Key |
| a. Tickets for steamship travel | | | |
| (1) Point-to-point | | XX | 4-1 |
| (2) Cruises | | XX | 4-2 |
| b. Tickets for domestic air travel | | XX | 4-3 |
| c. Tickets for international air travel | | XX | 4-4 |
| d. Tickets for railroad travel | | XX | 4-5 |
| e. Lodging facilities | | XX | 4-6 |
| f. Package-tours and packages, less transportation (estimates are acceptable) (Tour operators should NOT include sales made through other travel agents.) | | XX | 4-7 |
| g. Other travel services (include car hire, etc.) | | XX | 4-8* |

| 9. EXPENSES (other than payroll) DURING 1967 | | | | |
|--|--|---------|-------|-----|
| <p>Line a—Employer contributions under the Federal Insurance Contributions Act (FICA); the Federal Unemployment Tax Act; any payments or allocations to other employee benefits such as State Temporary Disability and Workmen's Compensation, Unemployment Compensation, Health and Welfare, savings and deferred profits plans; and premiums for life, disability, sickness and medical insurance.</p> <p>Line b—Include all non-payroll costs for: attendance at courses or seminars; meetings of professional societies; and inspection visits by agency staff members, including proprietors and partners. Include expenses such as cost of travel, lodging, books, as well as charges for registration, admission, or tuition.</p> <p>Line c—Total taxes, such as license fees, real estate and real property taxes, etc. payable during 1967. Do not include Federal or State taxes on payroll or taxable income.</p> <p>Line d—Report the amount as on your books, of depreciation in 1967 of buildings, fixtures, furniture, vehicles, and other equipment.</p> <p>Line f—Include only direct payments for electricity, heating fuel and water.</p> <p>Line g—If the agency owns its own office space do not include equivalent office rent expense on this line.</p> <p>Line h—Nonpayroll expenses not reported elsewhere on this form, except interest on loans or other indebtedness. Include payments to other firms for rental of vehicles or other equipment, advertising, accounting, communications or other services; insurance, except for the account of employees. Also include amounts set aside for bad debt losses, the amount not compensated for by insurance from accidental loss, damage to capital, and losses by theft.</p> | <p>a. Employer contributions to unemployment insurance, FICA, pension, welfare, and other insurance plans</p> <p>b. Expenses incurred for professional advancement of staff</p> <p>c. Taxes and licenses fees, excluding income or payroll taxes</p> <p>d. Depreciation</p> <p>e. Purchase of all types of supplies, stationery and postage</p> <p>f. Payments for electricity, heating fuel and water</p> <p>g. Office, other space rent</p> <p>h. Other nonpayroll expenses not reported elsewhere (excluding interest on loans)</p> <p>i. TOTAL (Sum of lines a through h) →</p> | Dollars | Cents | Key |
| | | | XX | 2-1 |
| | | | XX | 2-2 |
| | | | XX | 2-3 |
| | | | XX | 2-4 |
| | | | XX | 2-5 |
| | | | XX | 2-6 |
| | | | XX | 2-7 |
| | | | XX | 2-8 |
| | | | XX | 2-9 |

TRAVEL AGENCIES REPORTING FORM--Continued

| | | | | |
|--|---|---------|-------|--------|
| 10. CAPITAL EXPENDITURES (excluding land) IN 1967 Capital expenditures refer to all costs actually incurred during 1967 which are chargeable to the fixed assets accounts of this firm, and are of the type for which depreciation accounts are normally maintained. These include expenditures during 1967 for buildings, fixtures, furniture, vehicles, etc. (Do not deduct the value of trade-ins.) | Total capital expenditures in 1967 for structures and related facilities, equipment, and other depreciable assets | Dollars | Cents | Key |
| | | | XX | 2-10 * |

11. YOUR OFFICE LOCATIONS

a. In 1967 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1967?..... 1 ☐ Yes 2 ☐ No

b. If "Yes," is marked above, separately list below each location, including your main location, and including facilities other than travel agency establishments (such as warehouses, central administrative offices, accounting facilities, etc.)

| Address of business (Number, street, city or town, county, State, ZIP code) | Description of business | Sales, commissions, or receipts | | Number of paid employees (Pay period including March 12) |
|--|-------------------------|---------------------------------|-------|---|
| | | Dollars | Cents | |
| 1. | | | XX | |
| 2. | | | XX | |
| 3. | | | XX | |
| 4. | | | XX | |
| Totals for this Employer Identification Number → (Sales total should equal the entry in item 5a(3)) | | | XX | |

This space may be used for any explanations which may be helpful in understanding your report.

| | | | | | |
|----------------------|---|---|---------------|--------|-----------|
| 12. | Name of person to contact regarding this report | Address (Number, street, city, State, ZIP code) | Telephone No. | | |
| | | | Area code | Number | Extension |
| | | | | | |
| CERTIFICATION | This report is substantially accurate and covers the period from _____ to _____ | | | | |
| | Signature of authorized person | Title | Date | | |

Appendix C

STANDARD METROPOLITAN STATISTICAL AREAS

(Area titles and definitions of the 2 Standard Consolidated Areas and the 230 Standard Metropolitan Statistical Areas in the United States established by the Bureau of the Budget as of January 15, 1968)

| | |
|--|---|
| Chicago, Ill.—Northwestern Indiana Standard Consolidated Area ----- | Consists of Chicago, Ill., and Gary—Hammond—East Chicago, Ind., Standard Metropolitan Statistical Areas |
| New York, N.Y.—Northeastern New Jersey Standard Consolidated Area ----- | Consists of the following Standard Metropolitan Statistical Areas: New York, N.Y.; Newark, N.J.; Jersey City, N.J.; Paterson—Clifton—Passaic, N.J.; and of Middlesex and Somerset Counties, N.J. |
| Abilene, Tex. ----- | Consists of Jones and Taylor Counties, Tex. |
| Akron, Ohio ----- | Consists of Portage and Summit Counties, Ohio |
| Albany, Ga. ----- | Coextensive with Dougherty County, Ga. |
| Albany—Schenectady—Troy, N.Y. ----- | Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N.Y. |
| Albuquerque, N. Mex. ----- | Coextensive with Bernalillo County, N. Mex. |
| Allentown—Bethlehem—Easton, Pa.—N.J. ----- | Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N.J. |
| Altoona, Pa. ----- | Coextensive with Blair County, Pa. |
| Amarillo, Tex. ----- | Consists of Potter and Randall Counties, Tex. |
| Anaheim—Santa Ana—Garden Grove, Calif. ----- | Coextensive with Orange County, Calif. |
| Anderson, Ind. ----- | Coextensive with Madison County, Ind. |
| Ann Arbor, Mich. ----- | Coextensive with Washtenaw County, Mich. |
| Asheville, N.C. ----- | Coextensive with Buncombe County, N.C. |
| Atlanta, Ga. ----- | Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga. |
| Atlantic City, N.J. ----- | Coextensive with Atlantic County, N.J. |
| Augusta, Ga.—S.C. ----- | Consists of Richmond County, Ga., and Aiken County, S. C. |
| Austin, Tex. ----- | Coextensive with Travis County, Tex. |
| Bakersfield, Calif. ----- | Coextensive with Kern County, Calif. |
| Baltimore, Md. ----- | Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, Harford and Howard Counties, Md. |
| Baton Rouge, La. ----- | Coextensive with East Baton Rouge Parish, La. |
| Bay City, Mich. ----- | Coextensive with Bay County, Mich. |
| Beaumont—Port Arthur—Orange, Tex. ----- | Consists of Jefferson and Orange Counties, Tex. |
| Billings, Mont. ----- | Coextensive with Yellowstone County, Mont. |
| Biloxi—Gulfport, Miss. ----- | Coextensive with Harrison County, Miss. |
| Binghamton, N.Y.—Pa. ----- | Consists of Broome and Tioga Counties, N.Y., and Susquehanna County, Pa. |
| Birmingham, Ala. ----- | Consists of Jefferson, Shelby, and Walker Counties, Ala. |
| Bloomington—Normal, Ill. ----- | Coextensive with McLean County, Ill. |
| Boise City, Idaho ----- | Coextensive with Ada County, Idaho |
| Boston, Mass. ----- | Consists of all of Suffolk County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass. |
| Bridgeport, Conn. ----- | Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford city in New Haven County, Conn. |
| Brockton, Mass. ----- | Consists of Easton town in Bristol County; Avon and Stoughton towns in Norfolk County; and Brockton city, and Abington, Bridgewater, East Bridgewater, Hanson, West Bridgewater, and Whitman towns in Plymouth County, Mass. |
| Brownsville—Harlingen—San Benito, Tex. ----- | Coextensive with Cameron County, Tex. |
| Buffalo, N.Y. ----- | Consists of Erie and Niagara Counties, N.Y. |
| Canton, Ohio ----- | Coextensive with Stark County, Ohio |
| Cedar Rapids, Iowa ----- | Coextensive with Linn County, Iowa |
| Champaign—Urbana, Ill. ----- | Coextensive with Champaign County, Ill. |
| Charleston, S.C. ----- | Consists of Berkeley and Charleston Counties, S.C. |

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

| | |
|---|---|
| Charleston, W. Va. _____ | Coextensive with Kanawha County, W. Va. |
| Charlotte, N.C. _____ | Consists of Mecklenburg and Union Counties, N.C. |
| Chattanooga, Tenn.—Ga. _____ | Consists of Hamilton County, Tenn., and Walker County, Ga. |
| Chicago, Ill. _____ | Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill. |
| Cincinnati, Ohio—Ky.—Ind. _____ | Consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind. |
| Cleveland, Ohio _____ | Consists of Cuyahoga, Geauga, Lake, and Medina Counties, Ohio |
| Colorado Springs, Colo. _____ | Coextensive with El Paso County, Colo. |
| Columbia, S.C. _____ | Consists of Lexington and Richland Counties, S.C. |
| Columbus, Ga.—Ala. _____ | Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala. |
| Columbus, Ohio _____ | Consists of Delaware, Franklin, and Pickaway Counties, Ohio |
| Corpus Christi, Tex. _____ | Consists of Nueces and San Patricio Counties, Tex. |
| Dallas, Tex. _____ | Consists of Collin, Dallas, Denton, Ellis, Kaufman, and Rockwall Counties, Tex. |
| Davenport—Rock Island—Moline, Iowa—Ill. _____ | Consists of Scott County, Iowa, and Henry and Rock Island Counties, Ill. |
| Dayton, Ohio _____ | Consists of Greene, Miami, Montgomery, and Preble Counties, Ohio |
| Decatur, Ill. _____ | Coextensive with Macon County, Ill. |
| Denver, Colo. _____ | Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo. |
| Des Moines, Iowa _____ | Coextensive with Polk County, Iowa |
| Detroit, Mich. _____ | Consists of Macomb, Oakland, and Wayne Counties, Mich. |
| Dubuque, Iowa _____ | Coextensive with Dubuque County, Iowa |
| Duluth—Superior, Minn.—Wis. _____ | Consists of St. Louis County, Minn., and Douglas County, Wis. |
| Durham, N.C. _____ | Consists of Durham and Orange Counties, N.C. |
| El Paso, Tex. _____ | Coextensive with El Paso County, Tex. |
| Erie, Pa. _____ | Coextensive with Erie County, Pa. |
| Eugene, Oreg. _____ | Coextensive with Lane County, Oreg. |
| Evansville, Ind.—Ky. _____ | Consists of Vanderburgh and Warrick Counties, Ind., and Henderson County, Ky. |
| Fall River, Mass.—R.I. _____ | Consists of Fall River city, and Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R.I. |
| Fargo—Moorhead, N. Dak.—Minn. _____ | Consists of Cass County, N. Dak., and Clay County, Minn. |
| Fayetteville, N.C. _____ | Coextensive with Cumberland County, N.C. |
| Fitchburg—Leominster, Mass. _____ | Consists of Shirley and Townsend towns in Middlesex County; and Fitchburg and Leominster cities, and Lunenburg and Westminster towns in Worcester County, Mass. |
| Flint, Mich. _____ | Consists of Genesee and Lapeer Counties, Mich. |
| Fort Lauderdale—Hollywood, Fla. _____ | Coextensive with Broward County, Fla. |
| Fort Smith, Ark.—Okla. _____ | Consists of Crawford and Sebastian Counties, Ark.; and LeFlore and Sequoyah Counties, Okla. |
| Fort Wayne, Ind. _____ | Coextensive with Allen County, Ind. |
| Fort Worth, Tex. _____ | Consists of Johnson and Tarrant Counties, Tex. |
| Fresno, Calif. _____ | Coextensive with Fresno County, Calif. |
| Gadsden, Ala. _____ | Coextensive with Etowah County, Ala. |
| Galveston—Texas City, Tex. _____ | Coextensive with Galveston County, Tex. |
| Gary—Hammond—East Chicago, Ind. _____ | Consists of Lake and Porter Counties, Ind. |
| Grand Rapids, Mich. _____ | Consists of Kent and Ottawa Counties, Mich. |
| Great Falls, Mont. _____ | Coextensive with Cascade County, Mont. |
| Green Bay, Wis. _____ | Coextensive with Brown County, Wis. |
| Greensboro—Winston—Salem—High Point, N.C. _____ | Consists of Forsyth, Guilford, Randolph, and Yadkin Counties, N.C. |
| Greenville, S.C. _____ | Consists of Greenville and Pickens Counties, S.C. |
| Hamilton—Middletown, Ohio _____ | Coextensive with Butler County, Ohio |
| Harrisburg, Pa. _____ | Consists of Cumberland, Dauphin, and Perry Counties, Pa. |
| Hartford, Conn. _____ | Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Andover, Bolton, Coventry, Ellington, and Vernon towns in Tolland County, Conn. |
| Honolulu, Hawaii _____ | Coextensive with Honolulu County, Hawaii |
| Houston, Tex. _____ | Consists of Brazoria, Fort Bend, Harris, Liberty, and Montgomery Counties, Tex. |
| Huntington—Ashland, W. Va.—Ky.—Ohio _____ | Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio |
| Huntsville, Ala. _____ | Consists of Limestone and Madison Counties, Ala. |

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

| | |
|---|---|
| Indianapolis, Ind. _____ | Consists of Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, Ind. |
| Jackson, Mich. _____ | Coextensive with Jackson County, Mich. |
| Jackson, Miss. _____ | Consists of Hinds and Rankin Counties, Miss. |
| Jacksonville, Fla. _____ | Coextensive with Duval County, Fla. |
| Jersey City, N.J. _____ | Coextensive with Hudson County, N.J. |
| Johnstown, Pa. _____ | Consists of Cambria and Somerset Counties, Pa. |
| Kalamazoo, Mich. _____ | Coextensive with Kalamazoo County, Mich. |
| Kansas City, Mo.—Kans. _____ | Consists of Cass, Clay, Jackson, and Platte Counties, Mo., and Johnson and Wyandotte Counties, Kans. |
| Kenosha, Wis. _____ | Coextensive with Kenosha County, Wis. |
| Knoxville, Tenn. _____ | Consists of Anderson, Blount, and Knox Counties, Tenn. |
| Lafayette, La. _____ | Coextensive with Lafayette Parish, La. |
| Lafayette—West Lafayette, Ind. _____ | Coextensive with Tippecanoe County, Ind. |
| Lake Charles, La. _____ | Coextensive with Calcasieu Parish, La. |
| Lancaster, Pa. _____ | Coextensive with Lancaster County, Pa. |
| Lansing, Mich. _____ | Consists of Clinton, Eaton, and Ingham Counties, Mich. |
| Laredo, Tex. _____ | Coextensive with Webb County, Tex. |
| Las Vegas, Nev. _____ | Coextensive with Clark County, Nev. |
| Lawrence—Haverhill, Mass.—N.H. _____ | Consists of Lawrence and Haverhill cities, and Andover, Georgtown, Groveland, Merrimac, Methuen, North Andover, and West Newbury towns in Essex County, Mass.; and Newton, Plaistow, and Salem towns in Rockingham County, N.H. |
| Lawton, Okla. _____ | Coextensive with Comanche County, Okla. |
| Lewiston—Auburn, Maine _____ | Consists of Auburn and Lewiston cities, and Lisbon town in Androscoggin County, Maine |
| Lexington, Ky. _____ | Coextensive with Fayette County, Ky. |
| Lima, Ohio _____ | Consists of Allen, Putnam, and Van Wert Counties, Ohio |
| Lincoln, Nebr. _____ | Coextensive with Lancaster County, Nebr. |
| Little Rock—North Little Rock, Ark. _____ | Consists of Pulaski and Saline Counties, Ark. |
| Lorain—Elyria, Ohio _____ | Coextensive with Lorain County, Ohio |
| Los Angeles—Long Beach, Calif. _____ | Coextensive with Los Angeles County, Calif. |
| Louisville, Ky.—Ind. _____ | Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind. |
| Lowell, Mass. _____ | Consists of Lowell city, and Billerica, Chelmsford, Dracut, Tewksbury, Tyngsborough, and Westford towns in Middlesex County, Mass. |
| Lubbock, Tex. _____ | Coextensive with Lubbock County, Tex. |
| Lynchburg, Va. _____ | Consists of Lynchburg city, and Amherst and Campbell Counties, Va. |
| Macon, Ga. _____ | Consists of Bibb and Houston Counties, Ga. |
| Madison, Wis. _____ | Coextensive with Dane County, Wis. |
| Manchester, N.H. _____ | Consists of Manchester city, and Bedford and Goffstown towns in Hillsborough County; and Hooksett town in Merrimack County, N.H. |
| Mansfield, Ohio _____ | Coextensive with Richland County, Ohio |
| McAllen—Pharr—Edinburg, Tex. _____ | Coextensive with Hidalgo County, Tex. |
| Memphis, Tenn.—Ark. _____ | Consists of Shelby County, Tenn., and Crittenden County, Ark. |
| Meriden, Conn. _____ | Coextensive with Meriden city in New Haven County, Conn. |
| Miami, Fla. _____ | Coextensive with Dade County, Fla. |
| Midland, Tex. _____ | Coextensive with Midland County, Tex. |
| Milwaukee, Wis. _____ | Consists of Milwaukee, Ozaukee, Washington, and Waukesha Counties, Wis. |
| Minneapolis—St. Paul, Minn. _____ | Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn. |
| Mobile, Ala. _____ | Consists of Baldwin and Mobile Counties, Ala. |
| Monroe, La. _____ | Coextensive with Ouachita Parish, La. |
| Montgomery, Ala. _____ | Consists of Elmore and Montgomery Counties, Ala. |
| Muncie, Ind. _____ | Coextensive with Delaware County, Ind. |
| Muskegon—Muskegon Heights, Mich. _____ | Coextensive with Muskegon County, Mich. |
| Nashville, Tenn. _____ | Consists of Davidson, Sumner, and Wilson Counties, Tenn. |
| New Bedford, Mass. _____ | Consists of New Bedford city, and Acushnet, Dartmouth, and Fairhaven towns in Bristol County; and Marion and Mattapoisett towns in Plymouth County, Mass. |
| New Britain, Conn. _____ | Consists of New Britain city, and Berlin, Plainville, and Southington towns in Hartford County, Conn. |
| New Haven, Conn. _____ | Consists of New Haven city, and Bethany, Branford, East Haven, Guilford, Hamden, North Branford, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn. |
| New London—Groton—Norwich, Conn. _____ | Consists of New London and Norwich cities, and East Lyme, Griswold, Groton, Ledyard, Lisbon, Montville, Old Lyme, Preston, Sprague, Stonington, and Waterford towns in New London County, Conn. |

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

| | |
|--|---|
| New Orleans, La. _____ | Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, La. |
| New York, N.Y. _____ | Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N.Y. |
| Newark, N.J. _____ | Consists of Essex, Morris, and Union Counties, N.J. |
| Newport News–Hampton, Va. _____ | Consists of Newport News and Hampton cities, and York County, Va. |
| Norfolk–Portsmouth, Va. _____ | Consists of Chesapeake, Norfolk, Portsmouth, and Virginia Beach cities, Va. |
| Norwalk, Conn. _____ | Consists of Norwalk city, and Westport and Wilton towns in Fairfield County, Conn. |
| Odessa, Tex. _____ | Coextensive with Ector County, Tex. |
| Ogden, Utah _____ | Coextensive with Weber County, Utah |
| Oklahoma City, Okla. _____ | Consists of Canadian, Cleveland, and Oklahoma Counties, Okla. |
| Omaha, Nebr.–Iowa _____ | Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa. |
| Orlando, Fla. _____ | Consists of Orange and Seminole Counties, Fla. |
| Oxnard–Ventura, Calif. _____ | Coextensive with Ventura County, Calif. |
| Paterson–Clifton–Passaic, N.J. _____ | Consists of Bergen and Passaic Counties, N.J. |
| Pensacola, Fla. _____ | Consists of Escambia and Santa Rosa Counties, Fla. |
| Peoria, Ill. _____ | Consists of Peoria, Tazewell, and Woodford Counties, Ill. |
| Philadelphia, Pa.–N.J. _____ | Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa., and Burlington, Camden, and Gloucester Counties, N.J. |
| Phoenix, Ariz. _____ | Coextensive with Maricopa County, Ariz. |
| Pine Bluff, Ark. _____ | Coextensive with Jefferson County, Ark. |
| Pittsburgh, Pa. _____ | Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa. |
| Pittsfield, Mass. _____ | Consists of Pittsfield city, and Dalton, Lanesborough, Lee, and Lenox towns in Berkshire County, Mass. |
| Portland, Maine _____ | Consists of Portland, South Portland, and Westbrook cities, and Cape Elizabeth, Cumberland, Falmouth, Gorham, Scarborough, and Yarmouth towns in Cumberland County, Maine |
| Portland, Oreg.–Wash. _____ | Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash. |
| Providence–Pawtucket–Warwick, R.I.–Mass. _____ | Consists of all of Bristol County; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities, and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; and Narragansett and North Kingstown towns in Washington County, R.I. Also, Attleboro city and North Attleborough, Rehoboth, and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; and Blackstone and Millville towns in Worcester County, Mass. |
| Provo–Orem, Utah _____ | Coextensive with Utah County, Utah |
| Pueblo, Colo. _____ | Coextensive with Pueblo County, Colo. |
| Racine, Wis. _____ | Coextensive with Racine County, Wis. |
| Raleigh, N.C. _____ | Coextensive with Wake County, N.C. |
| Reading, Pa. _____ | Coextensive with Berks County, Pa. |
| Reno, Nev. _____ | Coextensive with Washoe County, Nev. |
| Richmond, Va. _____ | Consists of Richmond city, and Chesterfield, Hanover, and Henrico Counties, Va. |
| Roanoke, Va. _____ | Consists of Roanoke and Salem cities and Roanoke County, Va. |
| Rochester, N.Y. _____ | Consists of Livingston, Monroe, Orleans, and Wayne Counties, N.Y. |
| Rockford, Ill. _____ | Consists of Boone and Winnebago Counties, Ill. |
| Sacramento, Calif. _____ | Consists of Placer, Sacramento, and Yolo Counties, Calif. |
| Saginaw, Mich. _____ | Coextensive with Saginaw County, Mich. |
| St. Joseph, Mo. _____ | Coextensive with Buchanan County, Mo. |
| St. Louis, Mo.–Ill. _____ | Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill. |
| Salem, Oreg. _____ | Consists of Marion and Polk Counties, Oreg. |
| Salinas–Monterey, Calif. _____ | Coextensive with Monterey County, Calif. |
| Salt Lake City, Utah _____ | Consists of Davis and Salt Lake Counties, Utah |
| San Angelo, Tex. _____ | Coextensive with Tom Green County, Tex. |
| San Antonio, Tex. _____ | Consists of Bexar and Guadalupe Counties, Tex. |
| San Bernardino–Riverside–Ontario, Calif. _____ | Consists of Riverside and San Bernardino Counties, Calif. |
| San Diego, Calif. _____ | Coextensive with San Diego County, Calif. |
| San Francisco–Oakland, Calif. _____ | Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, Calif. |

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

| | |
|---|---|
| San Jose, Calif. _____ | Coextensive with Santa Clara County, Calif. |
| Santa Barbara, Calif. _____ | Coextensive with Santa Barbara County, Calif. |
| Savannah, Ga. _____ | Coextensive with Chatham County, Ga. |
| Scranton, Pa. _____ | Coextensive with Lackawanna County, Pa. |
| Seattle—Everett, Wash. _____ | Consists of King and Snohomish Counties, Wash. |
| Sherman—Denison, Tex. _____ | Coextensive with Grayson County, Tex. |
| Shreveport, La. _____ | Consists of Bossier and Caddo Parishes, La. |
| Sioux City, Iowa—Nebr. _____ | Consists of Woodbury County, Iowa, and Dakota County, Nebr. |
| Sioux Falls, S. Dak. _____ | Coextensive with Minnehaha County, S. Dak. |
| South Bend, Ind. _____ | Consists of Marshall and St. Joseph Counties, Ind. |
| Spokane, Wash. _____ | Coextensive with Spokane County, Wash. |
| Springfield, Ill. _____ | Coextensive with Sangamon County, Ill. |
| Springfield, Mo. _____ | Coextensive with Greene County, Mo. |
| Springfield, Ohio _____ | Coextensive with Clark County, Ohio |
| Springfield—Chicopee—Holyoke, Mass.—Conn. _____ | Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northampton city, and Easthampton, Granby, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.; and Somers town in Tolland County, Conn. |
| Stamford, Conn. _____ | Consists of Stamford city, and Darien, Greenwich, and New Canaan towns in Fairfield County, Conn. |
| Steubenville—Weirton, Ohio—W. Va. _____ | Consists of Jefferson County, Ohio, and Brooke and Hancock Counties, W. Va. |
| Stockton, Calif. _____ | Coextensive with San Joaquin County, Calif. |
| Syracuse, N.Y. _____ | Consists of Madison, Onondaga, and Oswego Counties, N.Y. |
| Tacoma, Wash. _____ | Coextensive with Pierce County, Wash. |
| Tallahassee, Fla. _____ | Coextensive with Leon County, Fla. |
| Tampa—St. Petersburg, Fla. _____ | Consists of Hillsborough and Pinellas Counties, Fla. |
| Terre Haute, Ind. _____ | Consists of Clay, Sullivan, Vermillion, and Vigo Counties, Ind. |
| Texarkana, Tex.—Ark. _____ | Consists of Bowie County, Tex., and Miller County, Ark. |
| Toledo, Ohio—Mich. _____ | Consists of Lucas and Wood Counties, Ohio, and Monroe County, Mich. |
| Topeka, Kans. _____ | Coextensive with Shawnee County, Kans. |
| Trenton, N.J. _____ | Coextensive with Mercer County, N.J. |
| Tucson, Ariz. _____ | Coextensive with Pima County, Ariz. |
| Tulsa, Okla. _____ | Consists of Creek, Osage, and Tulsa Counties, Okla. |
| Tuscaloosa, Ala. _____ | Coextensive with Tuscaloosa County, Ala. |
| Tyler, Tex. _____ | Coextensive with Smith County, Tex. |
| Utica—Rome, N.Y. _____ | Consists of Herkimer and Oneida Counties, N.Y. |
| Vallejo—Napa, Calif. _____ | Consists of Napa and Solano Counties, Calif. |
| Vineland—Millville—Bridgeton, N.J. _____ | Coextensive with Cumberland County, N.J. |
| Waco, Tex. _____ | Coextensive with McLennan County, Tex. |
| Washington, D.C.—Md.—Va. _____ | Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington, Fairfax, Loudon, and Prince William Counties, Va. |
| Waterbury, Conn. _____ | Consists of Thomaston, Watertown, and Woodbury towns in Litchfield County; and Waterbury city, Naugatuck borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County, Conn. |
| Waterloo, Iowa _____ | Coextensive with Black Hawk County, Iowa |
| West Palm Beach, Fla. _____ | Coextensive with Palm Beach County, Fla. |
| Wheeling, W. Va.—Ohio _____ | Consists of Marshall and Ohio Counties, W. Va., and Belmont County, Ohio |
| Wichita, Kans. _____ | Consists of Butler and Sedgwick Counties, Kans. |
| Wichita Falls, Tex. _____ | Consists of Archer and Wichita Counties, Tex. |
| Wilkes—Barre—Hazleton, Pa. _____ | Coextensive with Luzerne County, Pa. |
| Wilmington, Del.—N.J.—Md. _____ | Consists of New Castle County, Del., Salem County, N.J., and Cecil County, Md. |
| Wilmington, N.C. _____ | Consists of Brunswick and New Hanover Counties, N.C. |
| Worcester, Mass. _____ | Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer; Sterling, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass. |
| York, Pa. _____ | Consists of Adams and York Counties, Pa. |
| Youngstown—Warren, Ohio _____ | Consists of Mahoning and Trumbull Counties, Ohio |

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